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WE ALSO INFORM YOU THAT FIPA MOVED TO THE NEW PREMISES LOCATED AT GRBAVIČKA 4, SARAJEVO.



# NEWSLETTER NO. 107

MAY 2014

## FIPA ACTIVITIES ≡

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- » Executive director of committee of german economy for eastern europe visited fipa
- » Fipa presentation in brcko as a part of bigmev project "writing and implementation of investment projects"
- » Fipa presentation at the international tourism days-sarajevo 2014
- » Representatives of foreign investment promotion agency of bih (fipa) visited the municipality of kiseljak
- » Representative of the embassy of the united states visited fipa
- » Representative of the embassy of the people's republic of china visited fipa
- » Directress of fipa talked with director of kosgeb
- » Fipa director meeting with a representative of the world bank group
- » Fipa directress meeting with a representative of unctad
- » Fipa directress participated at the meeting of the joint working group of the south east europe investment committee
- » Director of fipa participated at the forum for prosperity and jobs

## BUSINESS & INVESTMENT NEWS ≡

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- » An agreement on the construction of a factory for processing of fruits and vegetables near Dobož was signed
- » German company Schaefer Kalk will build a lime factory in Mostar
- » International Business Forum of Sarajevo Canton 2014 to be held 11-12 June
- » EU welcomes Bosnia Herzegovina's adoption of new public procurement law



working units one of which is a hospitality unity with “Termag” hotel in Jahorina, where we are now.

## FIPA VIDEO WITH FOREIGN INVESTORS’ TESTIMONIALS

In the video promotional material of the FIPA Agency “Invest in Bosnia and Herzegovina” available at youtube, high level representatives of foreign companies running business in Bosnia and Herzegovina talk about their reasons for investing in BiH.

The video includes testimonies of the representatives of Prevent BH Ltd, EFT Group- Mine et Power Plant Stanari Dobo, Nestro Optima Grupa Ltd Banja Luka, Messer BH Gas Sarajevo, Kapis Ltd TKT Tomislavgrad, Bekto Precisa Gorazde and Hella-Bekto Industries Gorazde, Bogner Edlestahl Ltd Vitez, Alpro Ltd Vlasenica-Alumil Group, Termag Hotel Jahorina, Hotel&Spa Medugorje Medugorje, Hotel Bristol Sarajevo, Standard ad Prnjavor, Natron Hayat Ltd Maglaj, Lipa Drvo Ltd Omarska and Arifagic Investment Ltd export-import Kozarac-Prijedor.

Please visit the link below:

<http://www.youtube.com/user/InvestInBiH>

# FIPA ACTIVITIES ≡



FIPA PRESENTATION AT THE  
INTERNATIONAL TOURISM DAYS-SARAJEVO 2014



DIRECTOR OF FIPA PARTICIPATED AT THE  
FORUM FOR PROSPERITY AND JOBS ≡



...AND MORE ACTIVITIES...



## VISIT OF A BUSINESS DELEGATION OF THE REPUBLIC OF KOREA



The Director of the Foreign Investment Promotion Agency of BiH (FIPA) Jelica Grujic with her associates received a business delegation from the Republic of Korea, on 5th May 2014 in Sarajevo.

On this occasion, the delegation was informed about conditions for investing and investment opportunities of Bosnia and Herzegovina.



## EXECUTIVE DIRECTOR OF COMMITTEE OF GERMAN ECONOMY FOR EASTERN EUROPE VISITED FIPA



On 7th May 2014 in Sarajevo, the Executive Director of Committee of German Economy for Eastern Europe Phd Rainer Lindner met with the Director of the FIPA Agency Jelica Grujic.

The meeting was also attended by Mrs Anja Quiring, Regional Director of the Committee of German Economy for South-Eastern Europe, and Mr Florian Burkhardt, Head of the Economy Department of the German Embassy to BiH.

The meeting was focused on possibilities for investing in BiH and future cooperation.



## FIPA PRESENTATION IN BRCKO AS A PART OF BIGMEV PROJECT “WRITING AND IMPLEMENTATION OF INVESTMENT PROJECTS“

As a part of the partnership between BIGMEV and FIPA in realization of the project aims to provide education for 120 young managers from 8 different cities in BiH in preparation of investment projects, FIPA representatives Adrijana Maric and Nina Pobric had the presentation in Brcko on 12th May 2014.

The presentation was focused on investment environment in Bosnia and Herzegovina and preparation of investment projects proposals for cooperation with foreign investors.



## FIPA PRESENTATION AT THE INTERNATIONAL TOURISM DAYS-SARAJEVO 2014



The FIPA representatives Nina Pobric and Dika Mustafic had a presentation on investment possibilities in the tourism sector of Bosnia and Herzegovina and legal framework for foreign investors, within the International Tourism Days-Sarajevo 2014, held on 8th May 2014 in Sarajevo.

According to the World Tourism Organization, Bosnia and Herzegovina is defined as one of only three tourism destinations in the world with overall tourism market growth potential at the rate of 10% annually till 2020. According to the report of the World Economic Forum on competitiveness in tourism for 2013, Bosnia and Herzegovina is ranked at 8th position among 140 countries when it comes to the behaviour of population towards tourist. By natural beauties, Bosnia and Herzegovina is ranked at 20th position.

Exhibitors from Bosnia and Herzegovina, Bahrain, Serbia, Slovenia, Croatia, Turkey, Italy, Kuwait, Bulgaria and many other countries took part at International Days of Tourism-Sarajevo 2014.





## REPRESENTATIVES OF FOREIGN INVESTMENT PROMOTION AGENCY OF BiH (FIPA) VISITED THE MUNICIPALITY OF KISELJAK

On 15th May, representatives of Foreign Investment Promotion Agency of BiH (FIPA) visited the Municipality of Kiseljak where they had a meeting with the Mayor Mladen Misuric Ramljak and his assistant Marinko Komsic. During the meeting it was discussed about the investment potentials of the Municipality, successful foreign investors as well as about the local community relations towards investors. IFC Project and partner network was fully presented to them together with the taken

The same day, there was a meeting in a Transport Beton Company d.o.o., owned by a German investor. Transport Beton d.o.o., is German-BiH company created in 1998. The main activity is exploitation and stone processing, its manufacturing and transport. Company employs 50 employees and represents a successful example of the foreign investment for the area of Kiseljak.

Another visited company was W&P Milos Kamen-Beton d.o.o. – Austrian investment. Company employs 77 workers and is dealing with exploitation and stone processing.

This company is registered 2011 in Bosnia and Herzegovina.



## REPRESENTATIVE OF THE EMBASSY OF THE UNITED STATES VISITED FIPA



The Director of the FIPA Agency Jelica Grujić had a meeting in Sarajevo with representatives of the Embassy of the United States in Sarajevo, Economic Advisors Matthew A. Fullerton and Christine M. Harbaug.

At the meeting it was discussed on the current situation when it comes to the influx of foreign investments, B&H sectors that could attract more important foreign investments, and on possibilities for cooperation.

In addition, it was emphasized that American investments in BiH are at law level and that there is a space for their improvement.



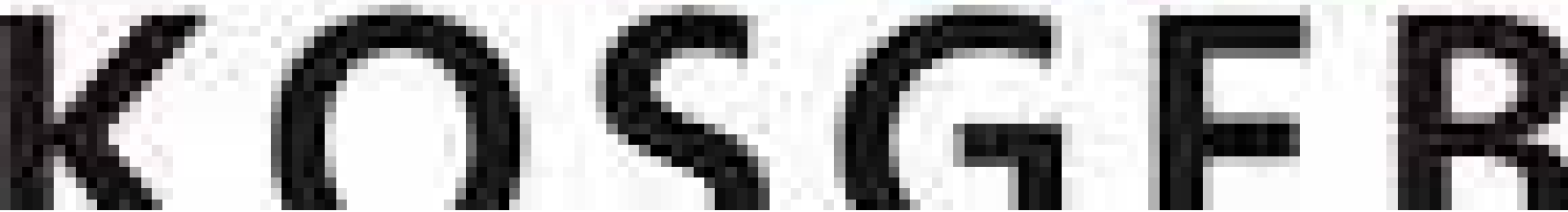
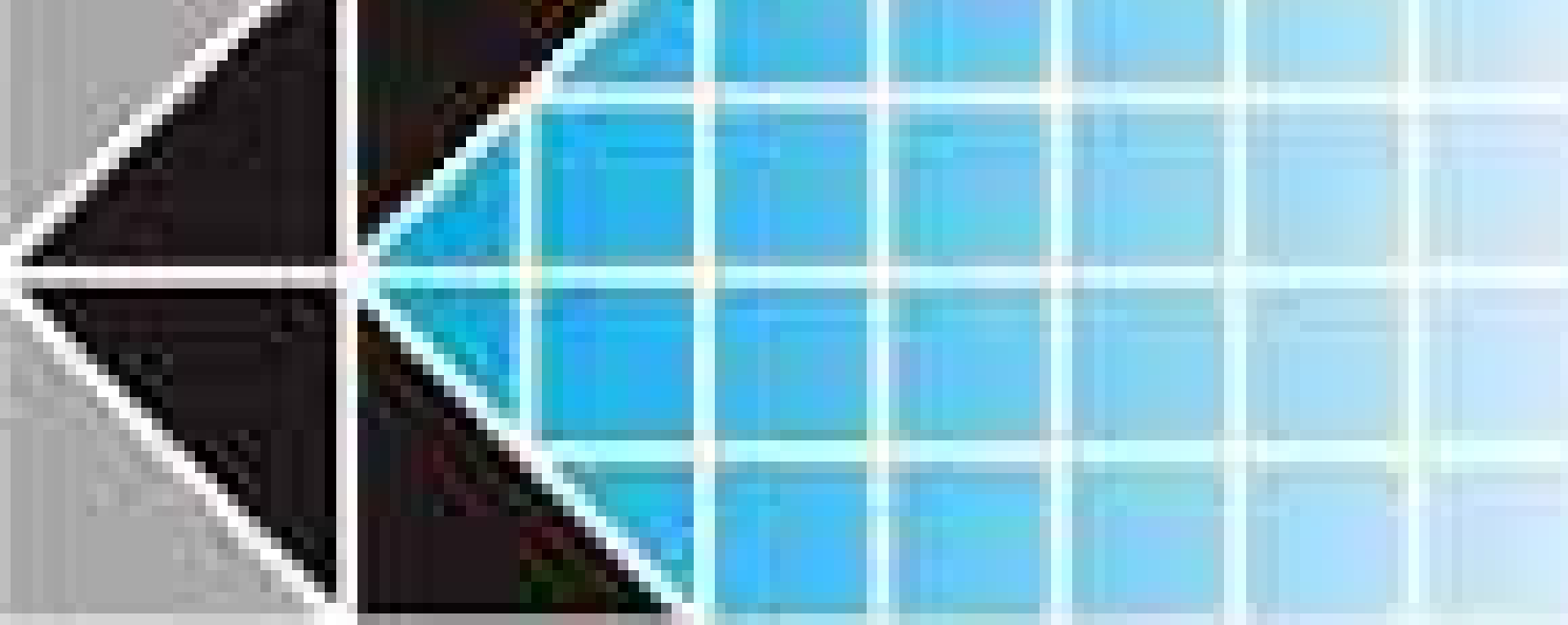
## REPRESENTATIVE OF THE EMBASSY OF THE PEOPLE'S REPUBLIC OF CHINA VISITED FIPA

The Director of the FIPA Agency Jelica Grujić received in Sarajevo representatives of the Embassy of the People's Republic of China in Sarajevo, Economic Advisors Lei Jianzhong, Zhang Tingyou and Shu Mengquito.

During the meeting, it was discussed on possibilities for improving economic relations between the two countries, including possibilities for investing.

A growing interest of Chinese investors to invest in BiH is expressed in recent years. It was expressed interest in investing primarily in the energy sector and infrastructure. It can be pointed out the activities of companies: "China Guodian Corporation" interested in the construction of highways in the RS, "China International Water & Electric Corp.." (CWE), took part in the public call of Elektroprivreda of RS for the construction of HPP "Gornji tok" on the river of Drina with companies from Greece and Germany, as well as the Development Bank of the People's Republic of China, which has expressed a willingness to get involved in the investment process to construct power stations in FBiH.

People's Republic of China and Bosnia and Herzegovina have signed the "Agreement on the Avoidance of Double Taxation" and the "Agreement on the Protection and Promotion of Investments."



## DIRECTRESS OF FIPA TALKED WITH DIRECTOR OF KOSGEB



The Director of the FIPA Agency Jelica Grujić talked in Sarajevo with the Director of Small and Medium Enterprises Development Organization of the Republic of Turkey (KOSGEB) Samil Akpınar.

The meeting was focused on the current project of “Writing and Implementing of Investment Projects” which is being realized by the Foundation BIGMEV from Turkey in cooperation with the FIPA Agency in order to attract higher investments from Turkey.

The fact is that holders of investment projects in BiH face with difficulties in writing and preparation of projects and in finding investors. Through a five-day education, experts for writing projects of KOSGEB will help investment projects holders to transform their ideas into projects. During the education, the focus will be put on writing and preparation of projects.

In addition, it was also discussed on influx of investments from Turkey to BiH.

The Republic of Turkey is ranked at 9. position in the ranking of countries investors in BiH with 149 million EUR invested so far. The influx of investment from Turkey could be much higher.



## FIPA DIRECTOR MEETING WITH A REPRESENTATIVE OF THE WORLD BANK GROUP

The Directress of the FIPA Agency Jelica Grujić met in Sarajevo with Christine Quang, Manager of International Trade and Investment Climate Department of the World Bank Group.

The meeting was focused on the situation related to the influx of foreign investments in BiH and on possibilities for future cooperation.



## FIPA DIRECTRESS MEETING WITH A REPRESENTATIVE OF UNCTAD



The Directress of the FIPA Agency Jelica Grujić met in Sarajevo with Ms. Chantal Dupasquier, Chief of the Investment Policy Review programme of UNCTAD.

At the meeting it was discussed on reforms that BiH should implement in order to create a more transparent, predictable and competitive business environment - indispensable for attracting high-quality investors.



## FIPA DIRECTRESS PARTICIPATED AT THE MEETING OF THE JOINT WORKING GROUP OF THE SOUTH EAST EUROPE INVESTMENT COMMITTEE

The Directress of the FIPA Agency Jelica Grujić participated at the meeting of the Joint Working Group of the South East Europe Investment Committee organized by the Regional Cooperation Council.

# PROSPERITY AND JOBS BOSNIA AND HERZEGOVINA



## DIRECTOR OF FIPA PARTICIPATED AT THE FORUM FOR PROSPERITY AND JOBS



The Director of the FIPA Agency Jelica Grujić participated at the Forum for Prosperity and Jobs, which was held in Sarajevo from 26th to 27th May 2014, organized by the International Monetary Fund, World Bank, European Bank for Reconstruction and Development and the Embassy of the United States.

At the Forum it was discussed the determination of measures that will attract investment, taking a more important approach to economic opportunities, encouraging the creation of new jobs and achieving better social protection.

The forum brought a large number of representatives of the EU, USA, Turkey and Bosnia and Herzegovina.



# BUSINESS & INVESTMENT NEWS ≡



GERMAN COMPANY SCHAEFER KALK WILL BUILD A LIME  
FACTORY IN MOSTAR



INTERNATIONAL BUSINESS FORUM OF SARAJEVO  
CANTON 2014 TO BE HELD 11-12 JUNE



...AND MORE NEWS...



## A NEW PLANT OF “SWISSLION TAKOVO” WAS OPENED IN NEVESINJE



In Nevesinje, it was opened a new plant of the food industry “Swisslion Takovo” Trebinje in which around 7 million EUR were invested. By the end of the year, this plant will employ around 100 workers.

For one month, Swisslion Takovo will start implementing the project of Trebinje II, respectively starting up the second factory in Trebinje.



## AN AGREEMENT ON THE CONSTRUCTION OF A FACTORY FOR PROCESSING OF FRUITS AND VEGETABLES NEAR DOBOJ WAS SIGNED

Representatives of the city of Dobož and the Azerbaijani company Benkons Bosnia signed a business-technical agreement on the construction of a factory for processing of fruits and vegetables in Sevarlije, worth 30 million EUR.

The director of Benkons Bosnia Elin Zalon said that the company will be engaged in processing of fruits and vegetables, production of fruit juices and other types of products from fruit and vegetables, and that will take the brand of the former giant "Bosanka".



## GERMAN COMPANY SCHAEFER KALK WILL BUILD A LIME FACTORY IN MOSTAR



One of the German leading companies for the production of lime, Schaefer Kalk GmbH & Co and the company BFS from the group Stanic, start a new manufacturing project worth 30 million EUR.

It is about building a lime factory in Mostar, which would employ 150 workers.

Overall production would be exported to the markets of Africa, Asia and the EU. The city of Mostar was chosen because of its proximity to Port of Ploče.



## INTERNATIONAL BUSINESS FORUM OF SARAJEVO CANTON 2014 TO BE HELD 11-12 JUNE

“International Business Forum of Canton Sarajevo 2014”, which will be held on 11-12 June at the Congress Center Terme Ilidza, will bring together the most eminent economic and financial experts from the country and abroad, representatives of foreign and domestic companies from different sectors of the economy, among which are construction, electro/metal sector, agriculture/food sector, IT sector, trade and tourism.

The objective of the forum is to present Sarajevo Canton as a potential investment destination, and enable people from politics and economics to look at how to take advantage of globalization in light of the potential for economic development in the region, as well as to enable experts from the region who are engaged in same business to get better acquainted, discuss and exchange information about the business challenges of today. In addition to the Ministry of Economy of KS, organization of this forum was joined by the British Council in BiH, which will put an emphasis on the implementation of European and international standards in education so that participants could have better access to employment and education markets of Europe and the world. Business Forum will be attended by domestic companies, among which are Sirbegovic Group, Standard, Prevent Sarajevo d.o.o. Visoko, but also Head of the Delegation of the European Union to Bosnia and Herzegovina and EU Special Representative in BiH Peter Sorensen, Head of Operations of the EU Delegation in BiH Holger Schroeder, head of the Local Development Project of USAID Amir Sarajlic, prof Marko Hocesvar from the Faculty of Economics in Ljubljana, prof Svetlana Cenic, representatives of the Turkish state agency for International Cooperation (TIKA), the European Bank for Reconstruction and Development (EBRD) and the European Youth Olympic Festival (EYOF), who will talk about today’s business challenges, economic development, exports to European markets, priority of implementation of European standards and European Union funds.



## EU WELCOMES BOSNIA HERZEGOVINA'S ADOPTION OF NEW PUBLIC PROCUREMENT LAW



The Delegation of the European Union to Bosnia and Herzegovina/EU Special Representative Office welcomes the adoption of the new Public Procurement Law by the House of Peoples of BiH. The EUD/EUSR commends the hard work of the Public Procurement Agency of BiH to get this law adopted as well as the Members of the Parliamentary Assembly of BiH who supported this important law.

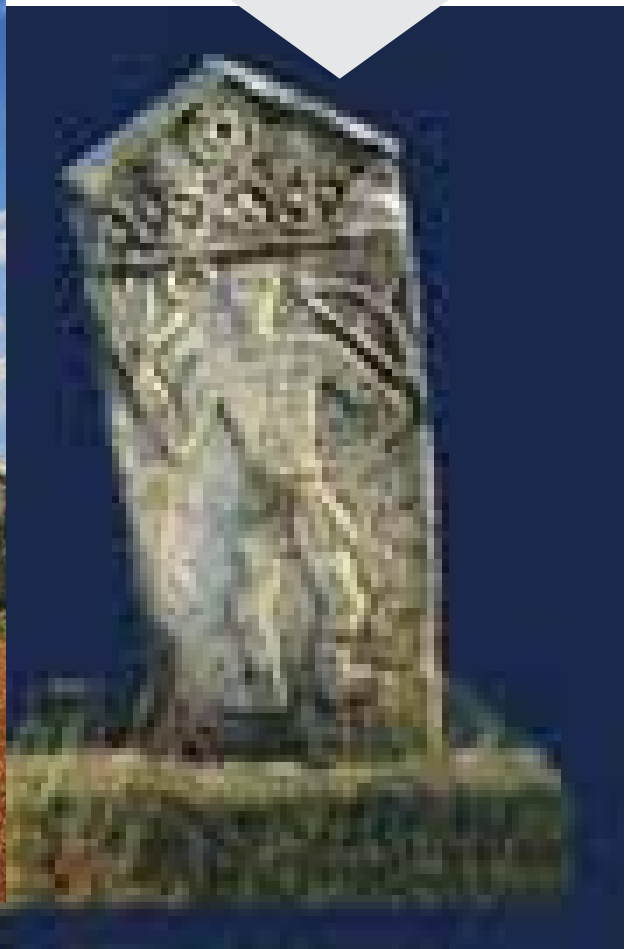
The new legislation overhauls the current public procurement rules and transposes relevant EU directives which are proved to save taxpayers' money and guarantee boosting of a fair competition. The EU compliant procurement system is a very effective anti-corruption measure that would ensure efficiency of public spending and, ultimately, a better quality of public services. Adoption of the new acquis compliant law would make the public procurement system in BiH more efficient and more strategic, respecting the principles of transparency and competition to the benefit of both public purchasers and economic operators.

Transparent public procurement is one of the most important areas in the overall European integration process. It is even more than a foundation of the EU Single Market. It is also a foundation of the system of integrity and responsibility, necessary for consolidating the rule of law and the functioning of democracy

# "MUST SEE" PLACES IN BIH ≡

BEING THE CROSSROADS OF MANY CIVILIZATIONS, BOSNIA AND HERZEGOVINA IS RICH WITH ARCHAEOLOGICAL REMAINS, FROM THE NEOLITHIC, ROMAN, ILLYRIAN AND MEDIEVAL PERIODS.

THE MOST SPECIFIC AND WELL KNOWN ARE THE HAND-CARVED TOMBSTONES (STEĆAK) THAT DATE BACK OVER 700 YEARS TO THE MIDDLE AGES. THESE UNIQUE MONUMENTS OF ANCIENT NATIVE ARTISTIC TRADITION, WHICH ARE SCATTERED ALL AROUND BOSNIA AND HERZEGOVINA, HAVE BECOME ALMOST A NATIONAL SYMBOL. IN ADDITION, THERE ARE NUMEROUS REMAINS OF MEDIEVAL TOWNS AND CASTLES FROM SAME PERIOD.



# ”MUST SEE” PLACES IN BIH ≡

**M**OSTAR OLD BRIDGE, IN THE OLD TOWN IN THE VERY CENTRE OF MOSTAR, WAS BUILT IN 1566, BY THE OTTOMAN ARCHITECT, MIMAR HAJRUDIN, WHO ERECTED THIS STONE BRIDGE IN WHAT WAS THEN JUST A SMALL TURKISH OUTPOST IN SOUTHERN BOSNIA AND HERZEGOVINA.

THE BRIDGE SPANS THE EMERALD GREEN WATERS OF THE NERETVA RIVER AND CAME TO BE KNOWN AS “STARI MOST”, OR OLD BRIDGE. THE OUTPOST GREW INTO A CITY AND WAS EVENTUALLY NAMED AFTER THE BRIDGE - MOSTAR, OR “KEEPER OF THE BRIDGE.” TODAY, THIS BRIDGE IS INCLUDED IN THE UNESCO WORLD HERITAGE LIST. (READ MORE ON : [WWW.UNESCO.ORG](http://WWW.UNESCO.ORG))





# ”MUST SEE” PLACES IN BIH ≡

POČITELJ IS A UNIQUE SETTLEMENT, LISTED AS A POTENTIAL UNESCO HERITAGE SITE. THE HADI-ALIJA MOSQUE HAS BEEN RECONSTRUCTED AS WELL AS THE ŠIŠMAN-IBRAHIMPAŠINA MEDRESA AND THE GAVRAN KAPETANOVI HOUSE, ALL OF WHICH ARE OPEN TO VISITORS.

THE MOST STRIKING OBJECT IN POČITELJ IS THE SAHAT-KULA, A SILO-SHAPED FORT THAT TOWERS FROM THE TOP OF THE HILL ABOVE THE TOWN. IT HOUSED WATCHMEN AND MILITARY TO GUARD AGAINST POSSIBLE INVASION FROM THE NERETVA VALLEY. BESIDES ITS STUNNING ORIENTAL ARCHITECTURE AND OTTOMAN FEEL, POITELJ HOSTS THE LONGEST OPERATING ART COLONY IN SOUTH EASTERN EUROPE.

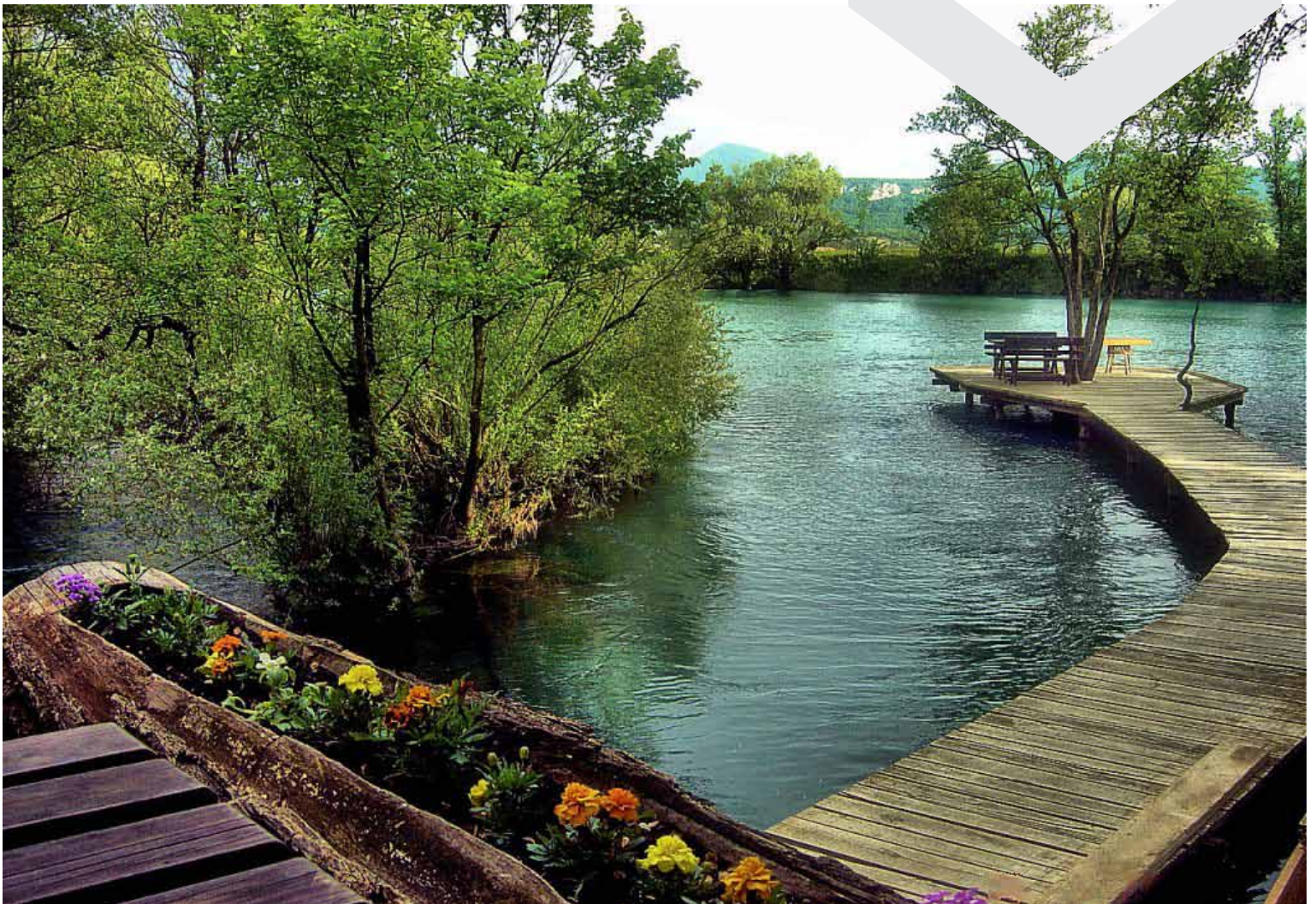


# "MUST SEE" PLACES IN BIH ≡

NATIONAL PARK HUTOVO BLATO, AN OASIS OF PEACE, IS SITUATED IN SOUTHERN HERZEGOVINA AND IS A PROTECTED ZONE AND IMPORTANT BIRD RESERVE.

THIS UNIQUE SUB-MEDITERRANEAN SWAMP OF SUPERB BEAUTY AND IMPORTANCE ACCOMMODATES BIRDWATCHERS, NATURE LOVERS AND FAMILIES WITH CHILDREN ALIKE.

(READ MORE ON : [WWW.BHTOURISM.BA](http://WWW.BHTOURISM.BA))



# ”MUST SEE” PLACES IN BIH ≡

**M**EDUGORJE IS LOCATED IN THE MOUNTAINS NEAR MOSTAR.

THE SMALL TOWN IS INCREDIBLY POPULAR WITH CATHOLIC PILGRIMS - MILLIONS OF PILGRIMS HAVE VISITED THE SITE SINCE 1981, WHEN A SMALL GROUP OF YOUNG PEOPLE IN THE VILLAGE BEGAN REPORTING SEEING VISIONS OF THE VIRGIN MARY ON A NEARBY HILLSIDE.

(READ MORE ON: [WWW.MEDJUGORJE.HR](http://WWW.MEDJUGORJE.HR))

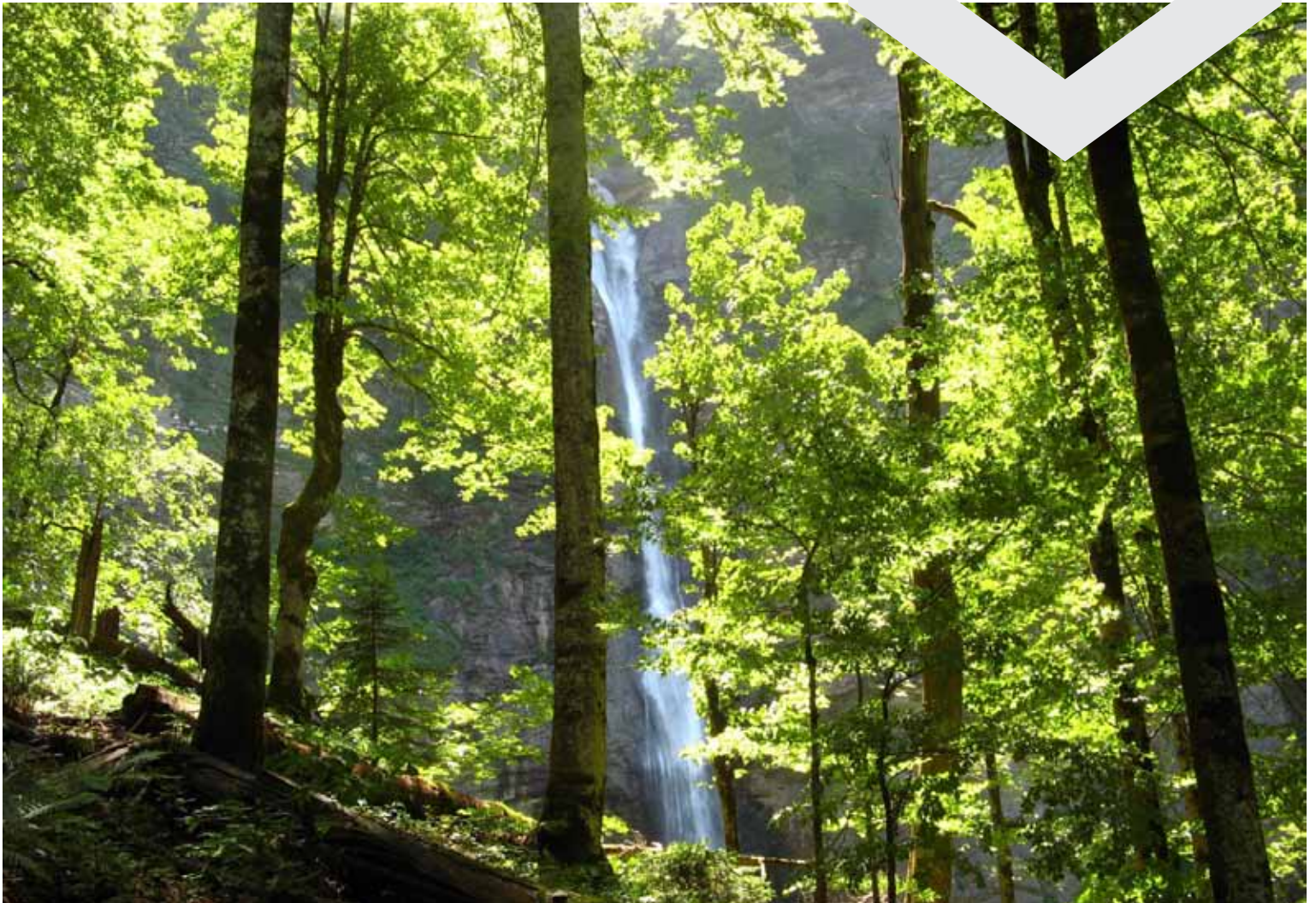


# "MUST SEE" PLACES IN BIH ≡

PERUĆICA IN SUTJESKA NATIONAL PARK, IS ONE OF ONLY TWO REMAINING MEDIAEVAL FORESTS IN EUROPE.

IT IS OFTEN DESCRIBED AS AN ANCIENT OUTDOOR MUSEUM WITH A MAGICAL FOREST OF BEAUTIFUL 50-METER HIGH SPRUCE AND BEECH, 200 TO 300 YEAR OLD, TREES. THE FOREST IS A TRUE GEM IN TERMS OF WILDLIFE AND THE LARGE NUMBER OF ENDEMIC PLANTS.

(READ MORE ON : [WWW.GREENVISIONS.BA](http://WWW.GREENVISIONS.BA))



# ”MUST SEE” PLACES IN BIH ≡

**B**LAGAJ BUNA IS ONE OF THE FINEST EXAMPLES OF AN UNDERGROUND KARST RIVER. IT FLOWS OUT OF A 200 M CLIFF WALL TO BECOME THE BUNA RIVER.

UNSURPRISINGLY, THE OTTOMAN SULTAN WAS IMPRESSED, AND ORDERED A TEKİJA TO BE BUILT RIGHT NEXT TO IT. THIS 16TH CENTURY HOUSE/MONASTERY WAS BUILT FOR THE DERVISH CULTS AND IS STILL ONE OF THE MOST MYSTICAL PLACES IN ALL OF BOSNIA AND HERZEGOVINA.

(READ MORE ON: [WWW.BHTOURISM.BA](http://WWW.BHTOURISM.BA))

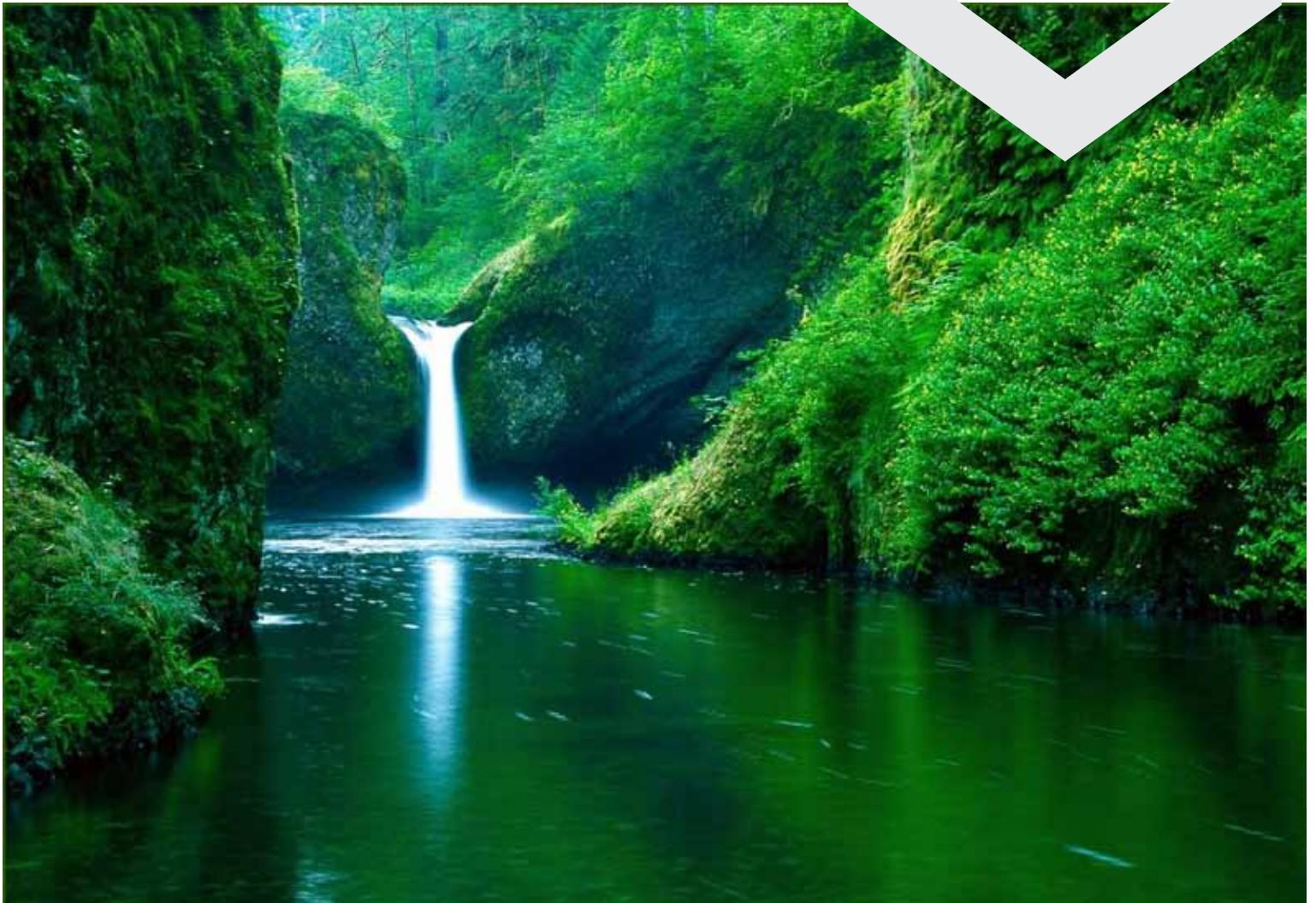


# "MUST SEE" PLACES IN BIH ≡

**R**AKITNICA RIVER CANYON IS ONE OF THE DEEPEST AND MOST PROFOUND GORGES IN EUROPE. IT IS A NATURAL WONDERLAND. THE ENTIRE LENGTH OF THE CANYON IS LINED WITH ENDEMIC TYPES OF FLORA AND FAUNA. BEARS, WOLVES, WILD BOAR, PINE MARTINS, AND WILD GOATS ALL TAKE REFUGE IN THIS DIFFICULT TO ACCESS CANYON.

AS MANY AS 32 ENDEMIC PLANTS, FLOWERS, AND TREES CAN BE FOUND IN THIS TINY REGION OF THE DINARIC ALPS. THE CRYSTAL CLEAR WATER, FED BY THE HIGH MOUNTAINS ABOVE, IS POTABLE WIDTH=100% FOR THE WHOLE LENGTH OF THE CANYON REGION.

(READ MORE ON : [WWW.BHTOURISM.BA](http://WWW.BHTOURISM.BA))



# ”MUST SEE” PLACES IN BIH ≡

VJETRENICA CAVES, NEAR THE SMALL TOWN OF RAVNO AND THE MEDIEVAL ORTHODOX MONASTERY OF ZAVALA IS THE LARGEST CAVE SYSTEM DISCOVERED IN BOSNIA AND HERZEGOVINA. THIS EXTENSIVE CAVE SYSTEM HAS OVER 6 KILOMETRES OF CHANNELS, AND THE STUNNING MAIN CHANNEL STRETCHES OVER 2.5 KILOMETRES.

AMONGST THE MANY ARCHEOLOGICAL DISCOVERIES ARE THE ANCIENT CAVE DRAWINGS OF BEARS AND LEOPARDS THAT ARE ESTIMATED TO BE OVER 10,000 YEARS OLD. THE MANY SMALL LAKES IN THE CAVES ARE HOME TO ENDEMIC TYPES OF SHELLFISH ONLY FOUND IN DEEP UNDERGROUND AQUIFER SYSTEMS. (READ MORE ON : [WWW.BHTOURISM.BA](http://WWW.BHTOURISM.BA))



# ”MUST SEE” PLACES IN BIH ≡

ARCHAEOLOGICAL EXCAVATIONS BEGAN RECENTLY NEAR SARAJEVO IN THE VISOKO VALLEY AT WHAT SOME BELIEVE TO BE A NEWLY DISCOVERED PYRAMID COMPLEX, THE FIRST SUCH MONUMENTAL ANCIENT STRUCTURES FOUND IN EUROPE.

IN 2005, SEMIR OSMANAGIĆ PUT FORWARD HIS THEORY THAT A 100-METER GEOMETRICALLY-SHAPED HILL WITH EVENLY SHAPED SIDES AND CORNERS THAT POINT NORTH, SOUTH, EAST AND WEST IS AN ANCIENT MAN-MADE STRUCTURE.

(READ MORE ON : [WWW.PIRAMIDASUNCA.BA](http://WWW.PIRAMIDASUNCA.BA))





A map of Europe with white outlines of countries on a blue background. The country of Bosnia and Herzegovina is highlighted with a yellow and blue flag featuring white stars. The text is centered over the map.

# INVEST IN BOSNIA AND HERZEGOVINA YOUR NEW OPPORTUNITY

[WWW.FIPA.GOV.BA](http://WWW.FIPA.GOV.BA)

## ABOUT US:

### FIPA MISSION:

FOREIGN INVESTMENT PROMOTION AGENCY (FIPA) OF BOSNIA AND HERZEGOVINA (BiH) IS A STATE AGENCY ESTABLISHED WITH THE MISSION TO:

- ATTRACT AND MAXIMIZE THE FLOW OF FOREIGN DIRECT INVESTMENT INTO BOSNIA AND HERZEGOVINA, AND ENCOURAGE EXISTING FOREIGN INVESTORS TO FURTHER EXPAND AND DEVELOP THEIR BUSINESSES IN BiH.
- FACILITATE THE INTERACTION BETWEEN PUBLIC AND PRIVATE SECTORS, AND HAVE AN ACTIVE ROLE IN POLICY ADVOCACY IN ORDER TO CONTRIBUTE TO CONTINUALLY IMPROVING ENVIRONMENT FOR BUSINESS INVESTMENT AND ECONOMIC DEVELOPMENT.
- PROMOTE A POSITIVE IMAGE OF BOSNIA AND HERZEGOVINA AS A COUNTRY THAT IS ATTRACTIVE TO FOREIGN INVESTORS.

### FIPA SERVICES

THE AGENCY OFFERS PRACTICAL ASSISTANCE IN DEALING WITH GOVERNMENT INSTITUTIONS, BY WORKING DIRECTLY WITH INVESTORS AND, MORE STRUCTURALLY, BY ASSISTING THE GOVERNMENT IN IMPROVING THE LEGAL FRAMEWORK FOR FOREIGN INVESTMENTS. FIPA ALSO ASSIST INVESTORS TO DEVELOP CONTACTS WITH THE PUBLIC AND PRIVATE SECTOR.

THE FACT-SHEETS WITH INVESTMENT-RELATED INDICATORS, MATCHMAKING AND SECTOR STUDIES, ELABORATED BY FIPA'S EXPERTS AND INDEPENDENT CONSULTANTS, ENSURE THAT INVESTORS ARE FULLY AWARE OF THE OPPORTUNITIES THAT BiH PRESENTS. MOREOVER, FIPA WORKS ALONGSIDE THE EMBASSIES AND DIPLOMATIC MISSIONS OF BOSNIA AND HERZEGOVINA THAT CAN ALSO HELP YOU EXPLORE INVESTMENT OPPORTUNITIES IN OUR COUNTRY.

FIPA PROVIDES DATA, INFORMATION, ANALYSIS AND ADVICE ON THE BUSINESS AND INVESTMENT ENVIRONMENT, INCLUDING:

- THE LEGAL FRAMEWORK FOR FOREIGN DIRECT INVESTMENT
- INVESTMENT INCENTIVES
- ECONOMIC AND BUSINESS TRENDS

FIPA IDENTIFIES AND PRESENTS AVAILABLE INVESTMENT OPPORTUNITIES:

- INVESTMENT PROJECTS IN THE DEVELOPMENT-PHASE OR READY FOR IMPLEMENTATION
- COMPANIES IN THE PROCESS OF PRIVATISATION
- LOCAL COMPANIES SEEKING FOREIGN PARTNERS

FIPA ASSISTS BOTH POTENTIAL INVESTORS AND THOSE THAT HAVE ALREADY INVESTED IN THE COUNTRY THROUGH:

- EFFECTIVE NETWORKING WITH BOTH THE PUBLIC AND PRIVATE SECTOR
- LINKING WITH GOVERNMENTAL AND NON-GOVERNMENTAL INSTITUTIONS TO FACILITATE INVESTMENT AND BUSINESS DEVELOPMENT
- COOPERATION WITH LOCAL, REGIONAL AND INTERNATIONAL ORGANISATIONS TO PROMOTE AND ENHANCE THE INVESTMENT ENVIRONMENT

TO FIND OUT MORE ABOUT FIPA'S SERVICES, WHICH ARE ALL FREE OF CHARGE, CONTACT US DIRECTLY.

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