

INVEST IN Sarajevo Canton



Source: Sarajevo Navigator

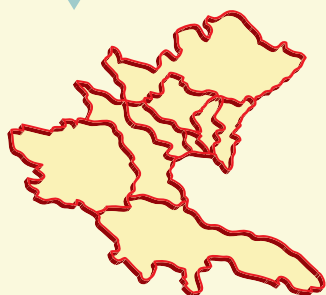
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Sarajevo Canton at a Glance

Sarajevo Canton (Kanton Sarajevo - KS) is the center of the metropolitan area in which Sarajevo, the capital of Bosnia and Herzegovina (BiH) is located. Sarajevo Canton is located at the crossroads of the routes that connect it, through natural corridors and river valleys, with the directions leading from East to West (Near East – Turkey – Mediterranean – the EU) and from North to South (Scandinavian Peninsula – Central Europe – Adriatic Sea) and the market of Russia.



Sarajevo Canton



Total area, Population	1,268.5 km ² (4.9% of territory of FBiH, 2.5% of territory of BiH) 413,593 inhabitants <i>(Source: BiH Agency of Statistics, Final results of the 2013 Population Census)</i>
Administrative structure	Sarajevo Canton is one of the 10 cantons in the Federation of BiH, which is one of the 2 entities in BiH. Sarajevo Canton comprises 9 municipalities, of which 4 municipalities comprise the City of Sarajevo, the capital city of BiH.
Time Zone	GMT+1
Climate	Two climate types: <ul style="list-style-type: none"> • up to 600 m of altitude above sea level - continental climate • above 600 m of altitude – continental mountain type and Alpine climate type

Invest in Sarajevo Canton

- **Favorable business environment, high-quality investment locations, and educated labor force**

Natural wealth – agricultural and forest land with an abundance of water sources in an ecologically preserved environment, tradition of industrial production as the foundation for application of modern technologies and transfer of knowhow, excellent investment locations, and labor force with qualifications and skills at competitive labor prices, provide opportunities for investing in products and services with added value in metal processing and wood processing industry, tourism, healthy food production, the IT sector, creative industries, and education.

- **Short transport times for transporting products and services to the markets of Europe, Near East, and Russia**

With well-developed road, rail, and air cargo transport and the vicinity of sea and river ports, it is possible to transport products and services from Sarajevo Canton to markets in Europe, Near East, Russia, and further.

- **Reform oriented Sarajevo Canton Government**

Sarajevo Canton Government is continuously working on creating a better and more predictable business environment and development of security and confidence for domestic and foreign investors.

- **Incentives for investors**

National treatment of foreign investors, rates of value added tax (17%), corporate income tax (10%), and personal income tax (10%) amongst the lowest in the region and Europe, and a liberal foreign trade regime, render BiH and Sarajevo Canton a secure and profitable environment for doing business. In Sarajevo Canton, you will be paying the lowest price of registering a company in the Federation of BiH (BAM 80). The Canton has provided to all investors transparent access to information on incentives being offered by the Canton, on its internet website.

- **In its ranking of fDi's European Cities and Regions of the Future, fDi Magazine (Financial Times) ranked:**

- Bosnia and Herzegovina within the top 10 most attractive foreign investment locations amongst mid-sized European regions of the future based on cost effectiveness: ranked number 4 for 2016/2017, and number 3 for the year 2018.
- The city of Sarajevo within the top 10 best destinations amongst mid-to-large sized European investment locations based on cost effectiveness: Sarajevo is ranked at the 6th place for 2016/2017.



Geostrategic Position

Sarajevo Canton – an excellent location for investors who want to expand their business

City	State	Distance (in km)	Transport time by car (in hours)*
Zagreb	Croatia	414	7
Belgrade	Serbia	347	6
Podgorica	Montenegro	231	5
Ljubljana	Slovenia	541	8
Skopje	Macedonia	615	11
München	Germany	952	12,5
Vienna	Austria	776	10,5
Budapest	Hungary	553	8,5
Istanbul	Turkey	1.139	17
Moscow	Russian Federation	2.422	36,5

*Not including the time necessary for inspection controls at the borders. Source: <https://www.viamichelin.com/>

Sarajevo Canton is located on Corridor Vc (European Road E73) which is, as a part of the Pan-European corridor, connected with the TEN network (Trans-European Network) and integrates Sarajevo Canton and Bosnia and Herzegovina into the European transport routes on the north and the coast on the south.

Road infrastructure	<p>Corridor Vc (E73) – Budapest (Hungary) - Osijek (Croatia/EU) - Sarajevo (BiH) - Ploče (Croatia/EU), connecting the north of Europe and the future Adriatic-Ionic direction, intersecting, at the Zagreb-Belgrade highway, with Corridor X (E70), which is connecting West Europe with Central and South Europe</p> <p>M-5 – (border with Croatia/ EU) - Bihać - Bosanski Petrovac - Ključ - Mrkonjić Grad - Jajce - Donji Vakuf - Travnik - Vitez - Lašva - Kakanj - Blažuj - Pale - Rogatica - Ustiprača - Višegrad - (border with Serbia)</p> <p>M-17 – (border with Croatia/EU) - Šamac - Modriča - Doboj - Maglaj - Žepče - Zenica - Kakanj - Sarajevo - Konjic - Mostar - Čapljina - Dračevo - (border with Croatia/EU)</p> <p>M-18 – (border with Serbia) - Rača - Bijeljina - Simin Han - Tuzla - Živinice - Kladanj - Olovo - Sarajevo - Trnovo - Foča - (border with Montenegro)</p>
Rail infrastructure	<p>Railroad 11 – Sarajevo – Čapljina</p> <p>Railroad 12 – (border with Croatia/EU) Bosanski Šamac/Šamac – Sarajevo</p> <p>Both railroads are of category D4:</p> <ul style="list-style-type: none"> • Axes load 22.5 tons • Load per meter of length 8 t/m
Airport	<p>International airport “Sarajevo” for passenger and cargo transport</p> <p><i>Sarajevo International Airport with more than a million passengers per year, and more than two million kilograms of cargo traffic per year.</i></p> <p><i>Awarded the best airport with up to one million passengers in Europe at the 15th Congress of ACI – EUROPE, AIRPORTS COUNCIL INTERNATIONAL in 2005, and awarded the Company in the year 2018, according to European Manager Association for BiH, South-East and Central Europe.</i></p>
Sea ports	<p>Ploče (Croatia/EU) 197 km</p> <p>Bar (Montenegro) 302 km</p>
River ports	<p>Šamac (river Sava) 212 km</p> <p>Brčko (river Sava) 184 km</p>

*Not including the time necessary for inspection controls at the borders. Source: <https://www.viamichelin.com/>

Sarajevo Canton is creating a favorable business environment for successful business operations of the fast growing small and medium enterprises (SME)!

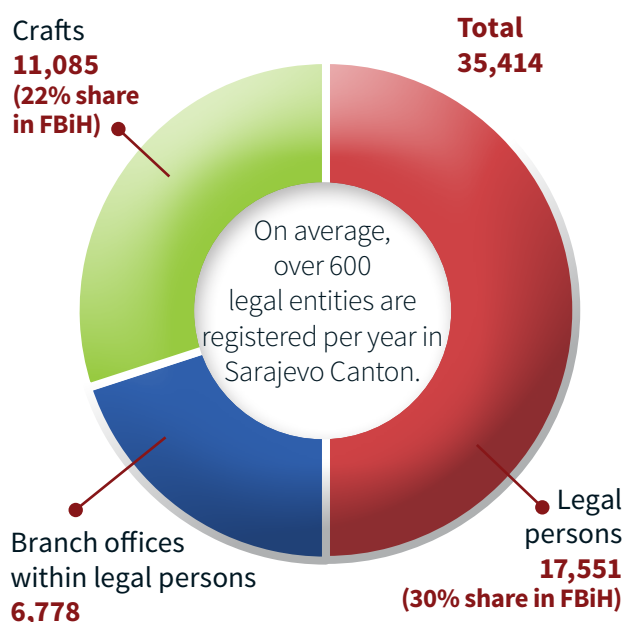
Sarajevo Canton is the most developed canton in the Federation of BiH and the area of focus of economic potentials and economic activities.

Sarajevo Canton As of 2017	
Gross domestic product (GDP)	BAM 6,693 million • 4.5 % or BAM 289 million more than in 2016 • 32.5% of total GDP of the Federation of BiH
Gross domestic product per capita (GDP/pc)	BAM 15,974 • 4% more in comparison to 2016
Federation of BiH As of 2017	
Gross domestic product (GDP)	BAM 20,539,696,000
Gross domestic product per capita (GDP/pc)	BAM 9,331 KM

Source: Sarajevo Canton Chamber of Commerce

Registered business entities

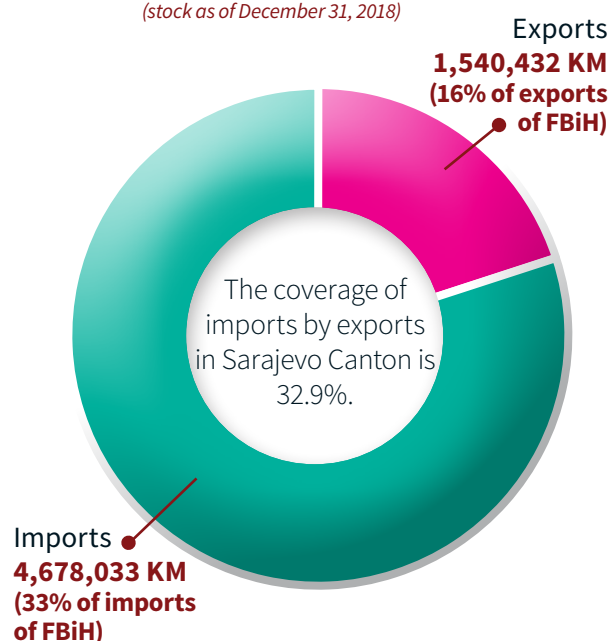
(stock as of December 31, 2017)



Source: Federal Institute of Statistics, Sarajevo Canton in numbers, Sarajevo 2018

Foreign trade exchange in BAM

(stock as of December 31, 2018)



Source: Federal Institute of Statistics, Monthly statistical review of FBiH by cantons, February 2019; stock as of December 2018

- **Fast tracking of permits and approvals with low costs through a transparent process.**
- **Administrative fee for foreign workers' permit is BAM 0.**

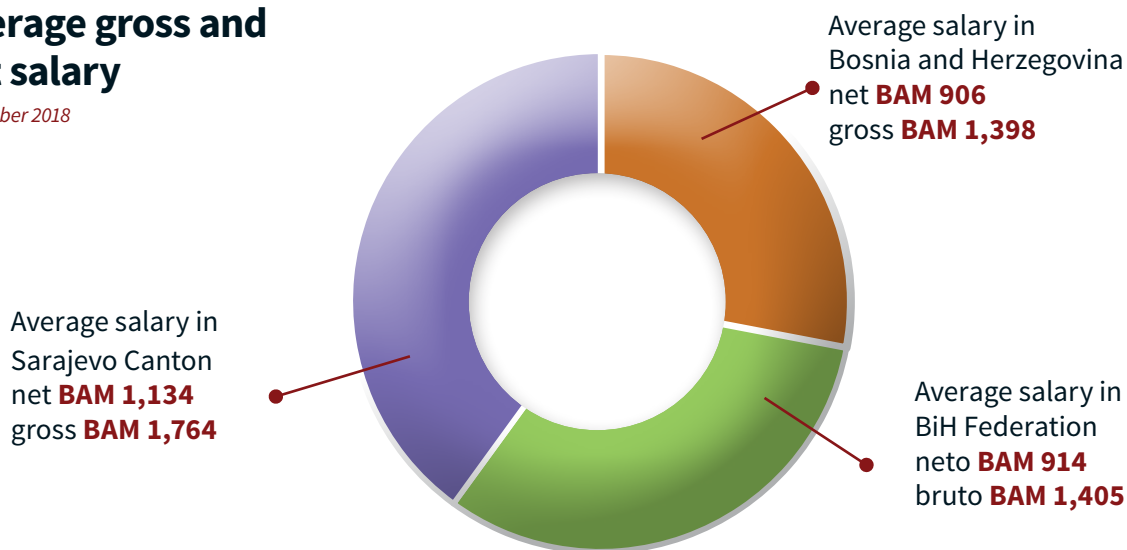


Human Resources

Dynamic and educated labor force at competitive labor prices

Average gross and net salary

December 2018



Source: BiH Agency for Statistics-Report: Average monthly gross salaries of the employees for December 2018; Average monthly net pay of the employees for December 2018; Federal Bureau of Statistics – Monthly statistical review of FBiH by cantons, Februar 2019

Number of registered unemployed persons per qualifications in Sarajevo Canton (KS)

December 2018

SARAJEVO CANTON	TOTAL	4-YEAR UNIVERSITY	2-YEAR COLLEGE	HIGH SCHOOL	8 th - GRADE MIDDLE SCHOOL	HIGHLY QUALIFIED	QUALIFIED	SEMI-QUALIFIED	NON-QUALIFIED
	62,561	8,318	626	19,844	290	304	16,004	332	16,843

Source: Federal Bureau of Statistics, Monthly statistical review of FBiH by cantons, Februar 2019; stock as of December 2018

In Sarajevo Canton, there are:

43 high schools, out of which 36 public and 7 private registered as:

- general education high school (gymnasium) - 9 public and 7 private
- vocational secondary education:
 - art school (2)
 - technical school and
 - vocational school (5 + 13)
- secondary religious school (1)
- secondary school for students with special needs (1)
- high school center combined of two or more types of school described under a), b), c) and d) (3 +2 gymnasiums in the system)
- school center with combined various grade levels within one system, according to needs of local communities (2)

5 universities:

- University in Sarajevo (UNSA)
- University Sarajevo School for Science and Technology (SSST)
- International Burch University (BURCH)
- International University in Sarajevo (IUS)
- American School for Economics (tertiary education school, realizing the first cycle of studies only)

Natural Resources

Sarajevo Canton has numerous natural riches – minerals, water, agricultural and forest land, and protected areas

Mineral deposits

The territory of Sarajevo Canton is known for its natural mineral raw materials and their exploitation, dating far back, to pre-Roman times. The territory of Sarajevo Canton has at its disposal the following mineral deposits:

- **Stone quarries:** Within the territory of Sarajevo Canton there are currently 13 stone quarries that are exploiting the mineral raw materials of limestone and dolomites, and one for exploitation of clay in the vicinity of Rapajlo (Municipality of Ilidža).
- **Metallic mineral raw materials:** Deposits of manganese between Čevljanovići and Ozren, a deposit of mercury in Draževići, and ores of lead and zinc appearing in the area of Maine-Kitoševići. Provision of complete assessment would require additional research and complex economic evaluations of those deposits and appearances.
- **Coal:** On the right bank of river Bosna, north from Ilijaš and Podlugovi, deposits of a coarse coal layer have been identified, and are being exploited by the Dark Coal Mine of Breza.

Waters

The most significant and the most valuable resource of Sarajevo Canton are the potable waters of Sarajevsko polje (Sarajevo Field). Second in importance are the thermal waters of Ilidža and Blažuj and the thermal waters of Butmir, which should be used without it posing a threat upon their quality.

- **Potable water:** Sarajevsko polje, river Zujevina from D. Hadžići to Mostarsko Raskršće (Mostar intersection); river Zujevina and Krupa between the settlements of Hadžići and Zovik upstream to the settlements of Lokve and Kasatići; Faletići-Biosko; Nadgaj Podlipnik Četojevići in the Municipality of Ilijaš.
- **Mineral waters:** Blažuj, Srednje. Close to Blažuj there are 4 springs of mineral water where it is possible to take 10-15 l/s of mineral water of excellent quality (currently 1-3 l/s of mineral water is being exploited). Mineral water springs in the vicinity of Srednje were determined in two localities, they are of small capacity and of excellent quality, but explored at the minimum level.
- **Thermal waters:** Podlipnik, Butmir, and Sokolovići. The thermal waters of Podlipnik have the capacity of 5-7 l/s, are of excellent quality, insufficiently explored and currently not in use. Total reserves of thermal waters of Ilidža, determined in boreholes, amount to 15-20 l/s and are currently used inadequately, or to a very small extent.
- **Thermal mineral waters:** Ilidža. The total capacity of the boreholes ranges around 270 l/s of waters at the temperature of 26 – 58C°. Currently only 10 l/s is being used of those extremely healing waters.

Following additional research and complex economic evaluation, approvals for exploitation shall be issued.

Agricultural land

On the basis of production value and land categorization performed, the total surface area amounts to 36,414.96 hectares, with the purpose of “agricultural land”.

Forests and forest land

Areas with the purpose of “forests and forest land” are disclosed as the most frequent purpose, with 59,725.68 hectares in the Canton.

Source: Physical Space Development Plan of Sarajevo Canton for 2003-2023, Sarajevo Canton Government / Sarajevo Canton Institute for Development Planning

Protected natural areas

The following areas within Sarajevo Canton are ranked according to natural protection value: _____

- | | | |
|-----------------------------------|----------------------------------|---------------------------------|
| 1. Natural Monument “Skakavac” | 3. Protected Reserve “Bijambare” | 5. Protected Reserve “Bentbaša” |
| 2. Natural Monument “Vrelo Bosne” | 4. Protected Reserve “Trebević” | |

Total protected natural reserve territories administrated by the Canton Public Authority for Natural Reserves amount to 2.44% of total area of Sarajevo Canton.

Our motto is: Protection and effective management of the environment!



Competitive Sectors

In Sarajevo Canton, we provide special support to the sectors and processes that generate a high level of added value!

We would like to invite you to consider the opportunities for investing in the fast-growing sectors of metal and wood processing industry, tourism, information technologies, and food production. Become a part of the success story in creative industries in Sarajevo Canton and BiH, the environment classified, by the most prestigious film awards, the Oscars and the Gold and Silver Bear, at the very apex of the industry in Europe and globally

► Metal industry

Metal processing sector represents one of the strongest sectors in the country, thanks to the abundance and diversity of ore raw materials in BiH and the Sarajevo macro-region, and the tradition and wealth of experience that represent an excellent foundation for the development of new technologies. This sector's share in total BiH exports is close to one quarter.

Business opportunities: There are technical capacities for cast molding, cutting, copying, pressing, forming, processing, and welding, and all that represents the basis for manufacturing various types of products made from metal. The metal processing sector has the potential necessary for a significant increase in production volumes and exports.

► Wood industry

Bosnia and Herzegovina has hundreds of years of tradition in forestry and wood processing. High-quality timber raw materials, experience in wood processing, and skilled and experienced labor force at competitive labor prices render Sarajevo Canton a competitive location for investments in the wood sector.

Business opportunities: Wood processing and manufacturing of furniture with high exporting potentials.

► Agriculture and food processing industry

The foundation for investing in the development of agricultural production in Sarajevo Canton is the result of availability of agricultural land and the already established significant processing capacities for meat, raw milk, grains (pasta and baked goods based on wheat flour, oats, barley, and buckwheat), natural and enriched waters, syrups and concentrates (juices), medicinal plants, and wild collection.

Business opportunities: Cultivation and production of healthy food on the basis of bio-technologies. Cultivation of fruit and vegetables, especially of plantations of berry fruit for which the demand in the market is continuously growing. Production of food and beverages.

The dairy industry in Bosnia and Herzegovina is one of the most competitive and the best regulated branches of the food processing industry, whose exports are, for the most part, directed towards the market of the CEFTA and the domestic market. In 2015, the EU Food and Veterinary Office – FVO authorized exportation of milk from BiH into the European Union. In February 2019, BiH has 12 dairy farms out of which milk and milk products can be exported into the EU, such as Milkos d.d. Sarajevo and Euro Food Sarajevo. In 2019, BiH was granted a license to export poultry meat and processed poultry meat products, i.e. processed chicken meat products, to EU countries.

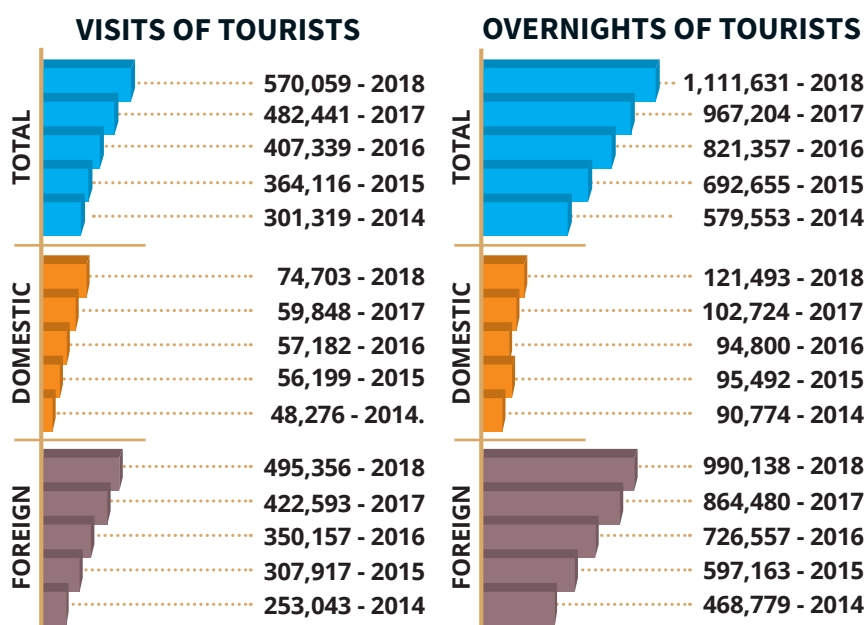


► Tourism

Tourism is a fast-growing sector in Sarajevo Canton with a significant potential for further growth and development.

Sarajevo Canton occupies a central position in Bosnia and Herzegovina. This is the place where East and West, North and South meet, where the layers of history and diversity of cultures refract. This is an area with an abundance of cultural and historical and natural values: rich constructed heritage, historic urban units, forests and plateaus, flora and fauna, waters. It is a location of winter spots and recreational centers, mountain lodges and spa treatment centers. A special feature of Sarajevo Canton is Sarajevo, the capital of BiH, with all its attributes of a historical and cultural center and a European metropolis.

Business opportunities: Development of various types of tourism and complementary services: cultural and historical, city tourism (city break), rural, adrenaline, tourism in the open, winter sports, and mountain tourism, spa and wellness (health) tourism, as well as business and conference tourism.



Source: Federal Bureau of Statistics, Monthly statistical review of Federation of BiH by cantons, Sarajevo

► Information and Communication Technologies (ICT)

IT sector is one of the fastest growing sectors in BiH and in the last couple of years it has been recording continuous growth in the number of registered business entities and the number of employed persons. IT is the only sector in Sarajevo Canton in which the demand for labor force exceeds the supply. IT companies from BiH are mainly exporting their products or developing software for foreign clients. Continuous improvement of business operations in the IT industry in Sarajevo Canton and the IT experts who are already offering services to large corporations and companies on a picky western market represent a huge potential for investing. BiH and Sarajevo Canton have an opportunity to become recognizable destinations for high-quality services in the software industry.

Business opportunities: Investing in the development of technological parks, business centers of IT industry, IT hubs.

- Sarajevo Canton – European region of 2006
- Sarajevo, as the 43rd most comfortable city to live in globally (Lonely Planet 2006)
- In 2009, the Lonely Planet Travel Guide classified Sarajevo amongst the top 10 cities around the world that one should certainly visit
- In April 2011, “Eurotrip” classified Sarajevo, Venice, Amsterdam, Granada, and Berlin amongst the five most unique cities of Europe. According to “Eurotrip”, Sarajevo is a dynamic and realistic city in which culture and religion are closely connected as the source of strength and unity
- National Geographic has classified BiH as one of the ten best destinations in 2012. In addition to global destinations for rafting, mountaineering, skiing, and other sports, BiH was also selected because of the best paths for mountain biking
- National Geographic Traveller, „Best of the World“ 2013 – Sarajevo was selected among top 20 destinations to visit in 2014
- Business Insider, May 2015 – Sarajevo was listed first of top 16 unbelievable destinations not yet discovered by tourists and to be explored
- United Nations World Tourist Organization (UNWTO), January 2016 – Analyzing tourism development, UNWTO included BiH to the list of the countries with highest tourist visit annual growth. BiH is ranked 6th with an annual growth rate of 28.2%
- Sarajevo – Olympic city in 1984
- Sarajevo and Istočno Sarajevo - Winter Olympic Games for Youth in 2019 (2018 Winter EYOF)

Through educational programmes and competitions in the area of software development and startup acceleration programmes (NEST71 Accelerator Program, Networks Startup Pre-accelerator & Accelerator, BIT Camp) the information technology and programming Hub387, educational and entrepreneurial center of Networks and the initiative BIT Alliance, gathering 58 IT companies for software development from BiH, are contributing to the positioning of Sarajevo Canton and BiH amongst the leading centers for software development in the region, strengthening of competitiveness, and continued development of IT industry. In response to increased needs of investors in ICT for human resources, new education programs were launched through cooperation of BiH institutions and BIT Alliance:

- Two year IT curriculum at the Electro-technical faculty and the Faculty of Natural Sciences and Mathematics, University of Sarajevo, 140 students enrolled
- "Software Engineering" curriculum, University of Zenica, 80 students enrolled
- IT curriculum in high schools in Sarajevo Canton and Zenica-Doboj Canton



Support provided by Sarajevo Canton to investors

We are continuously working on improving the conditions for investments of the private sector and improvement of services of public institutions for the real sector. Our objective is to ensure that the investors receive documentation necessary for starting businesses in a faster and easier manner, and with lower costs.

- **The Sarajevo Canton Government has reduced / amended court and administrative fees in several areas of economy, so that Sarajevo Canton has the lowest price for registering a business entity in the Federation of BiH, amounting to BAM 80;** we have fully phased out the administrative fee for issuing work permits for foreigners and lowered the court fees in the area of land registries.
- **We improved support for existing investors** through the Aftercare Program within the Collaboration network and the **services provided for potential investors. We established a system of working with investors based on “one stop shop”**, where an investor can, from a single location, collect all information relating to investing in Sarajevo Canton. **We established a systemic and transparent registry of incentives**, link: <http://mp.ks.gov.ba/preuzimanja/poticaaji>
- **We achieved the shortening of deadlines and reduction in costs of acquiring permits** in the institutions of Sarajevo Canton, and have also established **a legally secure on-line registry of administrative procedures of Sarajevo Canton**, link: <http://e-registar.ks.gov.ba/>. The online registry contains data on all administrative procedures that are being implemented at the level of cantonal administration. Therefore, we have ensured facilitated access to information for users, and improved the transparency of operations of the administration. In June of 2017 we adopted the new Law on Physical Space Regulation and Construction (Official Gazette of Sarajevo Canton No. 24/17), which envisages the **introduction of the one stop shop concept in the process of acquiring construction permits.**
- **The Center for provision of services in the area of space planning and construction** is being introduced, which will have an informational function, as well as an operational function of acquisition of documents ex officio.
- **We developed an internet portal with central records of regulations of Sarajevo Canton**, which facilitates searches and online access to regulations of cantonal authorities, link: <http://propisi.ks.gov.ba>
- **We are listening to the voice of the private sector**, and, through meetings with the business people and the Sarajevo Canton Chamber of Commerce and business forums, we are establishing closer cooperation of the Sarajevo Canton Government with the business people, connecting the business people in order to introduce them with new potential partners and allow them to exchange experiences, we are presenting opportunities for investing in Sarajevo Canton, and discussing with the business people a set of issues of significance for the private sector, such as, for example, the significance of education for the demand in the labor market.
- **Favorable loans are provided to small and medium enterprises through the Law on Incentives for Development of Small Scale Economy** (“Official Gazette of Sarajevo Canton”, issue No. 29/15) for support to the development of centers for entrepreneurship, entrepreneurial incubators, clusters, technological parks, and zones of small scale economy. For this purpose, resources amounting 0.5% of the Budget of Sarajevo Canton from the previous year are planned every year. In addition to securing favorable loans with a subsidized interest rate, every year the Sarajevo Canton Government allocates funds for other incentive measures for small and medium-sized enterprises for: applying technical and quality standards; newly established - start up companies; developing women’s entrepreneurship; improving IT entrepreneurship; research, development and application of modern technologies and innovations.
- **The most favorable capital through subsidized interest rates is offered to business people in Sarajevo Canton within the Credit Guarantee Fund (CGF) SERDA.** Business people have access to two credit lines: first credit line between BAM 5,000 and BAM 200,000, and second credit line between

BAM 200,000 and BAM 500,000. The Ministry of Economy of Sarajevo Canton subsidizes the interest rate at the level of three (3) p.p.(percentage points) and, after subsidies, it amounts to 0.5%, with the provision of an appropriate collateral. The Credit Guarantee Fund (CGF) SERDA is a financial instrument of support to the development and strengthening of companies, craftsmen, business start-ups and farmers in the Canton Sarajevo area, in co-operation with a selected financial partner.

- **Investors have an opportunity to invest in Sarajevo Canton through concessions and public and private partnerships (PPP)**, based on the Law on Concessions ("Official Gazette of Sarajevo Canton", no. 27/11 and 15/13) and the Law on Public-Private Partnership ("Official Gazette of Sarajevo Canton" no. 27/11 and 16/17). The Concession Law enables foreign investors to invest in twenty areas of economic activities: energy, hydro-power plants, thermo-power plants, wind-power plants, tourism, agriculture, water and mineral resources, hotels and other tourist facilities, medical services, etc.
- **Under the provisions of the Law on Agricultural Incentives, we are allocating around BAM 3.5 million per annum for agriculture**, we provide significant incentives for livestock keeping, as the dominant branch of agriculture in Sarajevo Canton, and plantations of berry fruit, for which there is a large interest in the market.
- **We initiated activities on adjusting the educational system to the labor market demands and we encourage education for business profiles that are in demand.**

SERDA – Sarajevo Regional Development Organization Ltd.

<https://serda.ba/>

Sarajevo Regional Development Agency – SERDA was founded in May 2003. Founders of SERDA are Sarajevo Canton, Sarajevo City, East Sarajevo City, 32 municipalities of Sarajevo macro-region (SMR), 19 from the Federation BiH, and 13 from Republika Srpska.

The role of SERDA is to initiate and enhance regional development through providing financial support, education, tools for business infrastructure development and capacities strengthening within different sectors, as well as information services for foreign investors and implementation of various types of projects.

- SERDA is a member of European Association of Development Agencies (EURADA) and South-Eastern Europe Network of Regional Development Agencies (SEENORDA).
- Since its founding, SERDA has developed and implemented over 350 projects and realized numerous regional and local development activities with relevant participants and partners. Among these, special significance is given to the international projects, primarily to those funded from the EU funds, through which SERDA has strengthened its own capacities to develop and implement such projects.
- SERDA has proven itself as the leading development agency of regional economic development in Bosnia and Herzegovina (BiH) through professional project implementation and a dynamic and innovative approach.
- SERDA seeks to identify needs of its founders and other relevant subjects in order to maximize effects for a balanced, integrated and coordinated development of the region.
- SERDA has highly qualified personnel with experience in various project implementation, and has developed active cooperation with the Sarajevo Canton, including all relevant ministries, local communities, associations of employers, high education institutions, consulting firms, NGOs, etc.

As a partner of the Sarajevo Canton government, SERDA directed its focus towards:

1. Development of economic activities in the region;
2. Creating initiatives for a favorable business environment;
3. Development of human resources;
4. Strengthening of competitiveness of the region.



Competitive Costs of Doing Business

Permits

- The process of issuance of construction permit for facilities with surface area exceeding 10,000 m² is within the competence of Sarajevo Canton.

Sarajevo Canton

No.	Type of permits	Deadline for issuance	Costs	Permit issuing authority
1.	Urban development permit	The deadline for issuance of the urban development permit is 15 days from the date of submitting a regular application, with complete documentation necessary.	Tax for issuance of urban development and technical requirements - 30 BAM	Ministry of Space Planning, Construction and Environment Protection of Sarajevo Canton (Sector for Space Planning, Department for Legal Affairs) T: + 387 33 562 148 edinaajdinovic@gmail.com
2.	Construction permit	Construction permits are issued by the competent authority within the timeframe of 30 days from the date of receiving a regular application and collecting the necessary opinions of public utilities and other entities performing public authorities.	Tax for resolving application for issuance of a construction permit – 0.5 per mille of the value of facility, BAM 150 at the maximum	Ministry of Space Planning, Construction and Environment Protection of Sarajevo Canton (Sector for Space Planning, Department for Legal Affairs) T: + 387 33 562 148 edinaajdinovic@gmail.com
3.	Use permit	Use permits are issued in the form of decisions, on the basis of a positive assessment from the minutes of the commission for technical examination within the timeframe of eight days from the date of submitting the minutes on technical examination. The technical examination is being performed within the timeframe of 15 days from the date of submitting a complete application, or eight days, at the longest, from the date of appointment of the commission for technical examination.	Tax for resolving application for technical examination of facility for the purpose of issuance of use permit - BAM 150 Cantonal fee-Costs of technical examination-Calculated in net amount on the basis of area and investment value of the building: <ul style="list-style-type: none"> buildings up to 5,000 m² - 0.30 % buildings of 5,000 – 20,000 m² - 0.15% buildings of 20,000-60,000 m² - 0.10% buildings above 60,000 m² - 0.08% 	Ministry of Space Planning, Construction and Environment Protection of Sarajevo Canton (Sector for Space Planning, Department for Legal Affairs) T: + 387 33 562 148 edinaajdinovic@gmail.com
4.	Environmental permit (for buildings for which that is envisaged under a special law, it is necessary to attach the environmental permit to the application for issuance of the urban development consent)	Legislated deadline - 120 days. Time necessary for resolving a complete application - 120 days	Tax for the issuance of the environmental permit - BAM 50	Ministry of Space Planning, Construction and Environment Protection of Sarajevo Canton (Sector of Environment Protection) T: + 387 33 562 148 sanija.kapetanovic@mpz.ks.gov.ba

- The process of issuance of construction permit for facilities with surface area of up to 10,000 m² is within the competence of a municipality in Sarajevo Canton where the facility is constructed.

Municipality of Centar

No.	Type of permits	Deadline for issuance	Costs	Permit issuing authority
1.	Urban development permit	60 days from delivery of a complete application	BAM 30.00	Office for Urban Planning and Environment Protection
2.	Construction permit	30 days from delivery of a complete application	Tax: 0.5 per mille of the facility value, and BAM 150 at the maximum	Office for Urban Planning and Environment Protection
		<ul style="list-style-type: none"> • Fee for rent: The price of rent depends on the zone, and is calculated in such a manner that BAM 1,250.00, as the base for calculation of the level of the rent, is multiplied with the percentage for the zone and the designed useful area for the calculation. • Fee for regulation of city construction land: The price is calculated by multiplying the average price of equipment, which amounts to BAM 150.00 / m² with the percentage share of preparatory works. 		
3.	Use permit	Deadline for resolving cases: Technical examination is performed at the request of the investor after receiving the construction permit. The deadline for submitting an application is not regulated under the Law. The competent authority is the Office for Urban Planning and Environment Protection of Sarajevo Center Municipality, which appoints the Commission for Technical Examination within the deadline of 7 days from the date of submitting the application.		



Municipality of Hadžići

Permit issuing authority is the Office of Space Planning, Urban Development and Construction,
T: + 387 33 475 934, e-mail: izmirlic_irhana@hotmail.com

No.	Type of permit	Deadline for issuance	Costs
1.	Urban development permit or Location information in compliance with the Law on Spatial Planning of Sarajevo Canton (Sarajevo Kanton Official Gazette no.: 24/17 and 1/18)	Urban development permit – 15 days from the date of submitting completed application Location information within 8 days from the date of submitting completed application with all required documentation	Tax: BAM 40.00
2.	Construction permit	30 days from the date of submitting completed application with all required documentation	1. Maximum tax BAM 150.00 2. Convenience of using city construction land (rent): zone III BAM/m ² 39.90 3. Construction site regulation - according to actual costs of construction site regulation
3.	Use permit - Authorization for facility usage	Technical inspection is done at request of the investor, the deadline is not legally defined; Competent office nominates a commission within 7 days from the date of submitting completed application with attached required documentation	According to the price list of Hadžići Municipality



Municipality of Ilijaš

The competent authority for issuance of permits is the Service for Urban Planning and Environment Protection, Department for Permits, T: + 387 33 580 661, e-mail: prostorno@ilijas.ba

The templates for applications, with detailed information pertaining to subject approvals, can be collected at the information desk of the Municipality of Ilijaš, directly in the competent office or electronically from the registry of applications on the website <http://www.ilijas.ba>

No.	Type of permit	Deadline for issuance	Costs
1.	Urban development permit	15 days	Tax: BAM 34
2.	Construction permit	7 days	<p>Tax for the enactment approving the erection of the constructed facility: for agricultural facilities BAM 2, for other constructed facilities BAM 3</p> <p>Tax for application for issuance of construction permit: 0.5 per mille of the value of the facility, and BAM 150 at the maximum</p> <p>Tax for notarizing technical documentation: 0.5 per mille of the investment value of the facility, and BAM 100 at the maximum</p> <p>Fee:</p> <ol style="list-style-type: none"> 1. For convenience of using city construction land (rent): from BAM 8 to BAM 48 per 1 m², classified to six zones. For manufacturing facilities, the rent is reduced by 20%. 2. For regulation of construction land: from BAM 40 to BAM 120 per 1 m², classified in six zones 3. Fee for construction and maintenance of public shelters - 1% of the total value of the constructed part of the facility and internal installations
3.	Use permit	30 days	<p>Tax (2 taxes):</p> <p>Tax for the decision: BAM 8</p> <p>Tax for application for the technical examination of the facility: 1 per mille of the value of the facility determined in the technical documentation on the basis of which the construction permit was acquired, and BAM 150 at the maximum</p> <p>Fee for for the Commission for technical examination of the facility: from BAM 60 to BAM 500 per commission member, depending on the type of the facility</p>



Municipality of Novi Grad Sarajevo

Permit issuing authority is the Office for Urban Planning, Residential, Property and Legal Affairs, Geo-surveying and Real Estate Cadastre, Department for Urban Planning,
T: +387 33 291 120, e-mail: urbanizam@novigradsarajevo.ba

Application forms with detailed information regarding permit approval process can be collected at the Information counter at the Sarajevo Novi Grad Municipality building, or electronically on the website <https://www.novigradsarajevo.ba/services/sluzba-za-urbanizam-stambene-imovinsko-pravne-geodetske-poslove-i-katastar-nekretnina#dokumenti>

No.	Type of permit	Deadline for issuance	Costs
1.	Urban development permit	15 days from the date of submitting completed application with all attached documentation	Tax: BAM 30
2.	Construction permit	30 days from the date of submitting completed application and enclosed required opinions of public utility companies and other public authorities	Tax for construction permit: 0.5 per mille of facility value, maximum BAM 150 Fees: 1. For convenience of using city construction land (rent): from BAM 13.5 to BAM 81, classified in six zones. 2. Fee for construction and maintenance of public shelters – 1% of the total value of facility construction portion and internal installation
3.	Use permit	8 days from the date of receiving positive assessment of the Technical inspection commission in the written form	Tax: Tax for the application for technical inspection of the facilities: 1 per mille of the facility value determined in the technical documentation based on which the construction permit was issued, maximum BAM 150. Fee for the facility Technical inspection commission: Maximum BAM 20,000 for the Commission, and minimum BAM 50 per each Commission member.

Given deadlines for necessary permit issuance are in compliance with the Law on Spatial Planning of Sarajevo Canton ("Sarajevo Canton Official Gazette" number 24/17, 1/18).



Municipality of Novo Sarajevo

The competent authority for issuance of permits is the Service for Space Planning and Urban Development, Department for Space Planning and Urban Development,

T: +387 33 492 252 and 492 395, e-mail: urbanizam@novosarajevo.ba

The templates for applications, with detailed information pertaining to subject approvals, can be collected at the information desk of the Municipality of Novo Sarajevo, directly in the competent Services or electronically from the registry of applications on the website <http://www.novosarajevo.ba>

No.	Type of permit	Deadline for issuance	Costs
1.	Urban development permit	15 days from the date of submitting completed application with all attached documentation	Tax: 32 BAM
2.	Construction permit	30 days from the date of submitting completed application with enclosed required opinions of public utility companies and other public authorities	<p>Tax: 10 BAM</p> <p>Fees:</p> <ol style="list-style-type: none"> 1. For convenience of using city construction land (rent): from BAM 24 to BAM 73.30 per 1 m² of surface, classified in five zones. This amount refers to average final construction costs of BAM 1,222.10 per 1 m² of usable surface area for the year 2017, based on which the rent amount has been determined. Rent price per 1 m² of usable surface area is determined annually and is dependent on the average final construction costs per 1 m² of usable surface area for the current year. 2. Fee for regulation of construction land – depending on the value of necessary works 3. Fee for construction and maintenance of public shelters- 1% of the total value of construction part of the facility and internal installations (paid only if the facility lacks its own shelter)
3.	Use permit	Use permit is issued based on the positive assessment of Technical inspection commission's written report within 8 (eight) days from the date of receipt of the Technical inspection report.	<p>Tax: 10 BAM</p> <p>Fee for the Commission for technical examination of the facility: the calculation is performed by m² and depends on the investment value of the building. The individual compensation for the work of a member of the commission for technical examination of buildings amounts to BAM 50.00 at the minimum.</p>



Municipality of Stari Grad Sarajevo

Permit issuing authority is the Office for Urban Development,

T: + 387 33 282 316, Fax: + 387 33 205 818, e-mail urbanizam@starigrad.ba

No.	Type of permit	Deadline for issuance	Costs
1.	Urban development permit	15 days from the date of submitting completed application with all attached required documentation	<ul style="list-style-type: none"> - Administrative tax: BAM 30 - Procedure fees: BAM 50 or BAM 80 (depending on facility type, residential or commercial)
2.	Location information	8 days from the date of submitting completed application	<ul style="list-style-type: none"> - Administrative tax: BAM 30 - Procedure fees: BAM 50 or BAM 80 (depending on facility type, residential or commercial)
3.	Construction Permit	30 days from the date of submitting completed application	<ul style="list-style-type: none"> - Application tax for the construction permit: 0.5 per mille of the facility value, maximum BAM 150 - Fee for notarizing technical documentation: 0.5 per mille of the facility investment value, maximum BAM 100 - Fee for convenience of using city construction land (rent): from BAM 12.10 to BAM 72.70 per 1 m², classified in six zones - Fee for construction and maintenance of public shelters – 1% of the total value of facility construction portion and internal installation
4.	Use permit - Facility usage authorization	8 days from the date of receipt of the Technical inspection commission's written report (technical inspection is to be performed within 15 days from the date of submitting completed application or 8 days at the most after the Technical inspection commission is named)	<ul style="list-style-type: none"> - Tax for application for the technical inspection of facility: 1 per mille of the facility value determined in the technical documentation based on which construction permit was issued, maximum BAM 150 - Fee for the Technical inspection commission is calculated in net amount based on the surface area and investment value of the facility: <ul style="list-style-type: none"> • buildings up to 100 m² – 1.00 % of investment value of the facility • buildings up to 100-500m² – 0.75 % of investment value of the facility • buildings up to 500-1,000m² – 0.40 % of investment value of the facility • buildings up to 1,000-2,000m² – 0.30 % of investment value of the facility • building up to 2,000-3,000m² – 0.20 % of investment value of the facility • buildings up to 3,000-5,000m² – 0.15 % of investment value of the facility • buildings up to 5,000-10,000m² – 0.08 % of investment value of the facility <p>Individual fee for the work performed by each Technical inspection commission member is minimum BAM 50.00.</p>



Municipality of Trnovo

Permit issuing authority is the Office for Urban Planning, Utilities, Investments and Environment Protection, T + 387 33 586 714.

Application forms with detailed information regarding permit approval process can be collected at the window at the Trnovo municipality building, or electronically on the website <http://www.trnovo.ba>.

No.	Permit type	Deadline for issuance	Costs
1.	Urban development permit	15 days	Tax BAM 32
2.	Construction permit	30 days	<p>1.) Tax for the permit authorizing construction of the facility: - for agricultural facilities BAM 2 - for other buildings BAM 2</p> <p>2.) Tax for application for the construction permit: 0.5 per mille of the facility value, maximum BAM 150</p> <p>3.) Fee for notarizing technical documentation: 0.5 per mille of investment value of the facility, maximum BAM 100</p> <p>Fees:</p> <p>1.) Fee for convenience of using city construction land (rent): from BAM 12 to BAM 36 per 1 m², classified in three zones</p> <p>2.) For construction site regulation: from BAM 170 to BAM 272 per 1 m², classified in three zones</p> <p>3.) For construction and maintenance of public shelters – 1% of the total value of facility construction portion and internal installation</p>
3.	Use permit	8 days from the date of receipt of the technical inspection report	<p>Tax for the use permit: BAM 10</p> <p>Tax for application for technical inspection of the facility: 1 per mille of the facility value determined in the technical documentation based on which construction permit was issued, maximum BAM 150.</p> <p>Fee for the Technical inspection commission of the facility: from BAM 60.00 to BAM 500 per commission member, depending on the type of the facility.</p>



Municipality of Vogošća

Permit issuing authority is the Office for Urban and Space Planning,
T: + 387 33 586 428 and + 387 33 586 441, e-mail: hakija.delic@gmail.com

Applications can be collected at municipal services hall at the municipality building, or at the website: www.vogosca.ba, electronic applications.

No.	Permit type	Deadline for issuance	Costs
1.	Urban development permit	30 days	Tax: BAM 38
2.	Construction permit	15 days	Tax: BAM 8, per the Law tariff number 2. Construction permit application fee 0.5 per mille of the facility value, maximum BAM 150 Tax for notarizing technical documentation: 0.5 per mille of the facility value, maximum BAM 100 Fees: 1.) Fee for convenience of using city construction land (rent): from BAM 9.62 – 57.71 per 1 m ² , classified in six zones 2.) For construction site regulation, fee charged according to the Recommended price list, dependent on the degree of construction, infrastructure and type of locality, implementation-planning document 3.) Fee for construction and maintenance of public shelters: 1% of the total value of facility construction portion and internal installation
4.	Use permit	30 days	Tax (two taxes): 1. Tax for Use permit: BAM 8 2. Tax for application for technical inspection of the facility: 1 per mille of the facility value determined in the technical documentation based on which construction permit was issued, maximum BAM 150. Fee for the Commission for technical inspection of the facility: according to the price list, depending on type of facility and net usable surface area of the facility. Minimum charge for the Commission is BAM 450.00 to the maximum of BAM 20,000.

For specific information on the costs and deadlines in other municipalities in Sarajevo Canton, please visit the internet websites of those municipalities.

For detailed information on business environment in BiH, see at the websites of these institutions:

Foreign Investment Promotion Agency of BiH (FIPA): <http://www.fipa.gov.ba/>

Foreign Trade Chamber of BiH: <http://www.komorabih.ba/>

Chamber of Commerce of FBiH: <http://www.kfbih.com/>

Chamber of Commerce of Sarajevo Canton: <http://pksa.ba/>

Bureau of Employment of FBiH: <http://www.fzzz.ba/portal>



Costs of Utility Services for Legal Persons

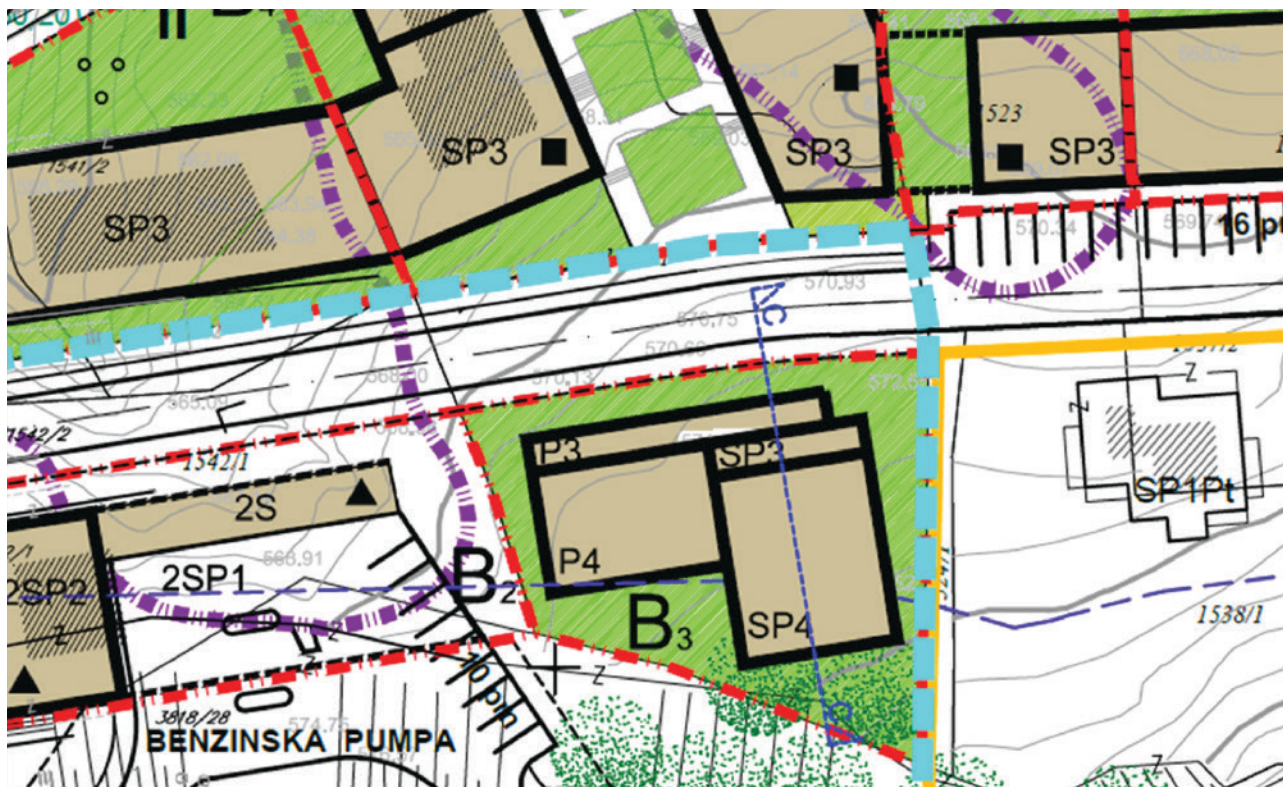
Water supply and sanitation Source: KJKP "Vodovod i kanalizacija" Ltd. Sarajevo, link: http://www.viksa.ba/	<p>Costs of supply with potable water and wastewater disposal – For consumers from the category of "other users" (economic entities) the price structure is as follows:</p> <p>Variable part</p> <table> <tr> <td>Potable water supply services</td><td>BAM 2.18 / m²</td></tr> <tr> <td>Wastewater disposal services</td><td>BAM 0.94 / m²</td></tr> <tr> <td>VAT</td><td>BAM 0.53 / m²</td></tr> <tr> <td>Total:</td><td>BAM 3.65 / m²</td></tr> </table> <p>+ Special water compensation (PVN)</p> <table> <tr> <td>PVN for using water</td><td>BAM 0.01 / m²</td></tr> <tr> <td>PVN for protection of water – polluters:</td><td>large (BAM 0.20)</td></tr> <tr> <td></td><td>medium (BAM 0.10)</td></tr> <tr> <td></td><td>small (BAM 0.04)</td></tr> </table> <p>Total: large (BAM 0.21), medium (BAM 0.11), small (BAM 0.05)</p> <p>+ Fixed part (depending on the profile of water meter) including 17 % of VAT:</p> <table> <tr> <td>up to 40 mm</td><td>BAM 4.68</td></tr> <tr> <td>from 50 mm to 100mm</td><td>BAM 23.40</td></tr> <tr> <td>from 150 mm and above</td><td>BAM 46.80</td></tr> </table>	Potable water supply services	BAM 2.18 / m ²	Wastewater disposal services	BAM 0.94 / m ²	VAT	BAM 0.53 / m ²	Total:	BAM 3.65 / m²	PVN for using water	BAM 0.01 / m ²	PVN for protection of water – polluters:	large (BAM 0.20)		medium (BAM 0.10)		small (BAM 0.04)	up to 40 mm	BAM 4.68	from 50 mm to 100mm	BAM 23.40	from 150 mm and above	BAM 46.80
Potable water supply services	BAM 2.18 / m ²																						
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	small (BAM 0.04)																						
up to 40 mm	BAM 4.68																						
from 50 mm to 100mm	BAM 23.40																						
from 150 mm and above	BAM 46.80																						
Gas Source: KJKP Sarajevogas Ltd. Sarajevo, link: http://www.sarajevogas.ba/	<p>Invoice price of natural gas (Selling price + 17% of VAT):</p> <ul style="list-style-type: none"> large scale real sector BAM 0.872 small scale real sector BAM 0.883 																						
Heating Source: KJKP „Toplane - Sarajevo“ Ltd., Sarajevo, link: http://toplane-sa.co.ba/cjenovnik.php and the Decision on tariff positions, KJKP „Toplane Sarajevo“ Ltd., number 02-05-36756-9/17 dated December 28, 2017, applied as of January 1, 2018	<p>1. Facilities without measurement of heat energy:</p> <p>1.1. Customers – business premises</p> <ul style="list-style-type: none"> Business premises - price for the unit of delivered energy BAM 2.4037/m² (7 months) Business premises - price for the unit of connected power BAM 0.8901/m² (12 months) <p>2. Facilities with installed meters</p> <p>2.1. Business facilities with installed meters in condominium residential facilities:</p> <ul style="list-style-type: none"> Business premises - price for the unit of delivered energy BAM 0.0965/kWh (when consumed) Business premises - price for the unit of connected power BAM 0.8901/m² (12 months) <p>2.2. Standalone business facilities with installed meters:</p> <ul style="list-style-type: none"> Price for the unit of delivered energy BAM 0.0965/kWh (when consumed) Price for the unit of connected power BAM 5.1958/kW (12 months) <p>The prices do not include 17% of VAT</p>																						
Waste collection Source: KJKP "Rad" Ltd. Sarajevo, Collection Services	<p>The price of regular waste collection – real sector:</p> <ul style="list-style-type: none"> Business premises for hospitality industry and trade BAM 1.50/m² Business premises for other activities BAM 0.90/m² Administration BAM 0.20/m² <p>The prices do not include 17% of VAT</p>																						



Investment Locations in Sarajevo Canton

Investment locations in business zones, real estate and land for greenfield and brownfield investments are available to investors

Municipality of Centar Sarajevo



1. “Podgaj-Tekija” – B3 – Residential-Commercial Facility

Location	“Podgaj-Tekija” – B3 Airport distance 7 km, highway 8 km, railway station 1.5 km
Type of investment	Greenfield
Total area	Total surface area of the parcel is 1,084 m ²
Infrastructure	Power / water / sewage / lighting / telecommunications / road access to location available
Ownership	Municipality of Centar Sarajevo
Available parcels and planned purpose	Parcel 1,084 m ² . Construction of residential, residential-commercial or commercial facility, floors S+P+3 and S+P+4, max. structure BGP 2,770 m ² , max. net structure surface 2,216 m ² .
Investment opportunities	Land purchase (start bidding price BAM 1,084,000.00)
Valid plans, documentation necessary for investing and who is issuing it	Development plan: Architectural-urban conditions for construction of the community living structure B3 for the market sales are determined in RP “Podgaj-Tekija” („Official Gazette of Sarajevo Canton“, number 36/10). Documentation: Urban development permit, construction and use permits issued by Office for Urban Planning and Environment Protection of Centar Sarajevo Municipality
Contact	Municipality of Centar Sarajevo Haris Sijarić, Expert Advisor for European Integrations and Investment Development T: + 387 33 562 389, F: +387 33 562 466, e-mail: haris.sijaric@centar.ba

Municipality of Centar Sarajevo



2. BUSINESS ZONE ŠIP Innovation and technological park and residential and commercial facilities	
Location	Šip Distance from the airport 9 km, highway 6 km, central railway station 1 km
Type of investment	Greenfield
Total area	Total area of the business zone is 82,714 m ²
Infrastructure	Access to the location currently difficult, however the valid planning documentation envisages the construction of transport and utility infrastructure
Ownership	<ul style="list-style-type: none"> In the ownership of the Municipality (LR folio No.6748); in the ownership of the Institute for Construction of Sarajevo Canton (LR folio No.865, LR folio No.359, LR folio No.374). New settlement of Šip (parcels designated as K1-K8; K16; K19-K24): A part of land in K1, K3 i K4 and the entire K2 is within the territory of the Municipality of Vogošća and is being resolved before the competent services of the Municipality of Vogošća.
Available parcels and planned purpose	<ul style="list-style-type: none"> the purpose of the planned facility on parcel K16 is commercial, max. number of floors is SP3, max. BGP of the floors above ground is 21,430 m²; the purpose of planned facilities on parcel K1-K8 is commercial, max. number of floors is SP3, max. BGP of the floors above ground is 40,420 m²; the purpose of planned facilities on parcel K19 is residential and commercial, max. number of floors is SP3M, max. BGP of the floors above ground is 3,344 m²; the purpose of planned facilities on parcel K20 is residential and commercial, max. number of floors is SP3M, max. BGP of the floors above ground is 3,744 m²; the purpose of planned facilities on parcel K21 is residential and commercial, max. number of floors is SP3M, max. BGP of the floors above ground is 3,344 m²; the purpose of planned facilities on parcel K22 is residential and commercial, max. number of floors is SP3M, max. BGP of the floors above ground is 3,344 m²; the purpose of planned facilities on parcel K23 is residential and commercial, max. number of floors is SP3M, max. BGP of the floors above ground is 3,744 m²; the purpose of planned facilities on parcel K24 is residential and commercial, max. number of floors is SP3M, max. BGP of the floors above ground is 3,344 m²;
Investment opportunities	Purchase of land, lease of land
Detailed information	Contact the Municipality of Centar Sarajevo
Valid plans, documentation necessary for investing and who is issuing it	Planning enactment: Correction of Amendments and Addenda to the RP for the Business Zone of "Šip". Documentation: Urban development, construction and use permit which is issued by the Office for Urban Planning and Environment Protection of Centar Sarajevo Municipality
Contact information	Municipality of Centar Sarajevo Haris Sijarić, Expert Advisor for European Integrations and Investment Development T: + 387 33 562 389, F: +387 33 562 466, e-mail: haris.sijaric@centar.ba

Municipality of Centar Sarajevo

3. BOLNIČKA STREET – Residential-commercial facility	
Location	Bolnička street (cadastral particle 93/1) Zone I Distance from the airport 9 km, highway 6 km, railway station 0.8 km
Type of investment	Greenfield
Total area	Total area of the parcel is 1,050 m ²
Infrastructure	Directly on the location available power / water / sanitation / lighting /telecommunications / access roads
Ownership	Municipality of Centar Sarajevo
Available parcels and planned purpose	Parcel 1,050 m ² . Construction of a residential and commercial facility, number of floors P+4, Maximum ground plan total area 602 m ² , max. BGP of the facility 3,010 m ² , max. net total area of the facility 2,408 m ² Note: An integral part of the purchase and sale relationship is the obligation of the investor to build premises in the ground floor for a clinic and pharmacy and cede it to the Municipality for the purpose of establishment of the planned contents of the aforementioned type. The details will be agreed and defined in the purchase and sale contract.
Investment opportunities	Land purchase
Selling price of the land	Contact the Municipality of Centar Sarajevo
Valid plans, documentation necessary for investing and who is issuing it	Planning enactment: Correction of RP “Bjelave – Čekaluša” Documentation: Urban development, construction and use permit issued by the Office for Urban Planning and Environment Protection of Centar Sarajevo Municipality
Contact information	Municipality of Centar Sarajevo Haris Sijarić, Expert Advisor for European Integrations and Investment Development T: + 387 33 562 389, F: +387 33 562 466, e-mail: haris.sijaric@centar.ba



Municipality of Hadžići



1. Economic zone Hadžići

Decision on establishing the zone	Decision on adoption of RP „Economic Zone Hadžići“ and Decision on implementation of RP „Economic Zone Hadžići“ (Official Gazette of Sarajevo Canton no: 49/17)
Zone name	Economic Zone Hadžići
Investment type	Greenfield
Total area	9.3 ha
Ownership	Hadžići Municipality
Description of the location of the zone relating to transport corridors	Located nearby transportation corridors (railway and ground traffic)
Available parcels and planned purpose	In compliance with the Regulation Plan, 19 locations available (surface area from 2,000 to 10,000 m ²)
Investment opportunities	Land purchase
Selling price of the land	BAM 100/m ²
Infrastructure	Zone with complete infrastructure, with need for some reconstruction and renewing some conduits
Priority for investment in the zone	Due to the residential surrounding, the pre-condition is that an investment project is not to be a pollutant.
Procedure and terms for entering the zone	Tender for land purchase
Existing businesses in the zone	„Termoglas“ and „Robot Comerç“
Valid plans, documentation necessary for investing and who is issuing it	Permits and approvals within the authority of the Municipality and the Canton
Contact	Hadžići Municipality Municipality Mayor, Tel.: + 387 33 475 904, e-mail: ohadzici@bih.net.ba

Municipality of Ilijaš



1. Industrial zone Luka, Ilijaš	
Type of investment	Greenfield
Total area	16.6 ha
Ownership	Mixed
Description of the location of the zone relating to transport corridors	Corridor Vc – 2 km Regional road Sarajevo-Visoko – 1km Railway reloading station – Podlugovi - 2km
Number and area of parcels available for investments	15 parcels with the possibility of merging according to the investors' needs, 7.5 ha net surface area
Investment opportunities	Purchase of land
Sales type	Bidding
Infrastructure	Completely infrastructurally equipped parcels
Priority sectors for investing in the zone	Metallurgy and metal processing industry, wood processing industry, food and beverages industry, small and medium enterprises
Procedure and conditions for entry into the zone are stipulated in the following documents	<ul style="list-style-type: none"> Decision on Founding of Industrial Zone Luke, Ilijaš ("Official Gazette of Sarajevo Canton", No. 36/12) Regulation Plan of Industrial Zone Luke, Ilijaš ("Official Gazette of Sarajevo Canton", No. 33/08) Law on Property Right (Official Gazette of FBiH, No.66/13, 100/13) Articles of Association of the Municipality of Ilijaš – Consolidated Text ("Official Gazette of Sarajevo Canton", issue No: 20/09) Rulebook on Proceedings of Public Tender for Disposal of Real Estate in Ownership of Federation of Bosnia and Herzegovina, Cantons, Municipalities and Cities ("Official Gazette of FBiH", No.17/14)
Existing businesses in the zone	Ama adriatik d.o.o.; Sacom d.o.o.; Wood Team d.o.o.; POBJEDA d.o.o.; Superior group d.o.o.; Ezio Inox d.o.o.; Lamers d.o.o.; LIMSAR d.o.o.; CloudIT d.o.o.; OR FAFS; KUPRO d.o.o.
Documentation necessary for investing, issuing authority	<p>Implementation of the procedure for entry into the zone:</p> <ul style="list-style-type: none"> Preparation of the necessary documentation for auction for the sale of the land parcel, implemented by the Services for Property Related Legal Affairs, Geodetic Affairs, and Cadaster. Decision on the manner and condition of sale of undeveloped construction land, adopted by the Municipal Council of Ilijaš. The investor has to meet the required conditions from the aspect of environment protection in compliance with the Regulation Plan and the existing legal framework. <p>Necessary permits - proceedings are implemented by the Services for Physical Space Regulation and Housing - Utility Affairs:</p> <ul style="list-style-type: none"> Urban development consent Construction permit – Construction license Use permit



Contact	<p>Ilijaš Municipality Merima Osmanović, Municipality Mayor Assistant – Office for Economy and Finances Tel.: +387 33 580 650, e-mail: merima.osmanovic@ilijas.ba</p> <p>Mirza Marukić, Head of the Department for Economy and Local Development – Office for Economy and Finances Tel.: +387 33 580 651, e-mail: mirza.marukic@ilijas.ba</p> <p>Mersa Zeković, Head of the Department for Spatial Planning and Environment Protection – Office for Spatial Planning and Environment Protection Tel.: +387 33 580 661, e-mail: mersa.zekovic@ilijas.ba Fax: + 387 33 400 505</p>
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Municipality of Ilijaš

Other Locations for Investments in the Municipality of Ilijaš

Contact information: Municipality of Ilijaš or directly with the owners.

Contact information for investors in the Municipality of Ilijaš:

Mirza Marukić, Head of the Department of Economy and Local Development – Office for Economy and Finances

T: +387 33 580 651, F: + 387 33 400 505, e-mail: mirza.marukic@ilijas.ba

Mersa Zeković, Head of the Department for Spatial Planning and Environment Protection – Office for Spatial Planning and Environment Protection

T: +387 33 580 661, F: +387 33 400 505, e-mail: mersa.zekovic@ilijas.ba

Name of location	Total area of the location	Ownership	Description of the location	Business opportunity	Contact information
2 brownfield industrial zones					
Industrial zone Željezara, Ilijaš	45 ha	Mixed	2-3 parcels in private ownership. Completely infrastructurally equipped parcels.	Purchase of land, price upon request with the owner.	Municipality of Ilijaš intermediary in contact
Industrial zone PDI Bosna/ CIPI – Colak Industrial Park Ilijaš	6.5 ha	Privately owned	12 parcels in private ownership, 6.04 ha net surface area. Completely infrastructurally equipped parcels. Link: http://www.produzieren-in-bosnien.de/	Purchase or lease of land, price upon request with the owner	Colak Ltd., Ilijaš, Ul. Bosanski put 103 71 380 Ilijaš T: + 387 33 428 840 F: + 387 33 428 841 info@colak.eu
Facilities available for investments					
Terminals Misoča		State owned	Up to 10 smaller facilities that may be used for manufacturing activities of smaller scale, for performing crafts etc. Completely infrastructurally equipped location.	Lease of facility, on the basis of a contract signed on the lease with Terminali Federacije Ltd., Sarajevo	Terminali Federacije Ltd., Sarajevo T: +387 33 214 278 F: +387 33 214 316 protokol@terminali.ba
ASI Servis	Total area of land parcel 5,500 m ² . Total area of the facility 2,195 m ² .	Privately owned, under bank mortgage	The facility is located in the center of Ilijaš in the immediate vicinity of the Municipal Building in Ilijaš. Total area of the land parcel is around 5,500 m ² , and the total area under the facility is 2,195 m ² .	Purchase. Price upon request with the owner. Facility under mortgage, majority Hypo Alpe Adria bank Co., Mostar	Hypo Alpe Adria banka Co., Mostar, Brach Office in Sarajevo Maršala Tita 18 T: +387 33 563 191 F: +387 33 217 285

Municipality of Novi Grad Sarajevo

Business / Industrial Zones

1. Urban Development Project “Industrial Zone Zrak”	
Decision on establishment of the zone	At the 31st session of the Municipal Council of Novi Grad Sarajevo held on October 29, 2015, a decision was made on adoption with the Decision on Implementation of the Urban Development Project for “Industrial Zone Zrak”
Name of the zone	Urban Development Project “Industrial Zone Zrak” ("Official Gazette of Sarajevo Canton" No. 44/15)
Type of investment	Greenfield - Brownfield
Total area	Total area covers 14.2 ha, of which the business and manufacturing zone on 9.54 ha
Ownership	In part state ownership, in part private ownership
Description of the location of the zone relating to transport corridors	The physical space covered by the plan occupies the complex of the pre-war military industrial enterprise “ZRAK”. Currently, the connection of the transport matrix of this area with the primary city network of transport routes is realized through Adema Buće Street, while the plan envisages transport connection of the industrial complex with the surrounding space through the existing Adema Buće Street along the south border of the catchment, and through the planned VI transversal on the northern part of the catchment border.
Number and area of parcels available for investments	The plan envisages 14 new parcels on which new facilities would be built, and for 9 existing facilities the Plan facilitates reconstruction, upgrading, expansion, and other similar interventions. The purpose of facilities – economic. A part of the subject parcels is in private ownership. Total area of above mentioned construction parcels is 67,568.40 m².
Investment opportunities and price	Contact the Municipality of Novi Grad Sarajevo
Infrastructure	As the previous purpose of the given locality was military and industrial, there is a network of basic utility infrastructure (water supply, sanitation, power supply), which is partially entered into the cadaster of underground installations. The plan provides concept designs that include plans for solutions for water supply, precipitation and wastewater disposal, regulation of the water stream, telecommunication network, power supply and heat / gas supply.
Priority sector for investing in the zone	Within the area of the Industrial Zone Zrak, it would be possible to perform the activities that do not pose a threat to the natural environment and the surroundings, which do not disrupt the use of neighboring facilities and contents and which are being performed in facilities constructed in compliance with the current regulations relating to activities being performed in them, i.e. which are not subject to provisions from the Rulebook on Plants and Devices that Can Be Constructed and Commissioned Only with an Environmental Permit (Official Gazette of the Federation of BiH, No. 19/04). In the course of implementation of the Plan it shall be necessary to comply with the basic obligations are provided under Article 67 of the Law on Environment (Official Gazette of the Federation of BiH, No. 33/03).
Existing businesses in the zone	Zrak Co. Sarajevo, Ataco Ltd. Sarajevo, Proven Ltd. Sarajevo, Sarajevo tekstil, Imagus Ltd. Sarajevo
Documentation necessary for investing in the zone and who is issuing it	Excerpt from planning documentation and the permits (urban development consent, construction permit, use permit) are issued by the Services for Urban Development, Property and Legal, Geodetic Affairs, and Real Estate Cadaster of the Municipality of Novi Grad Sarajevo. Issuance of necessary permits is under the scope of competence of public utility enterprises and other competent institutions.
Contact information	Municipality of Novi Grad Sarajevo Office for Urban Planning, Residential, Property and Legal Affairs, Geo-surveying and Real Estate Cadastre T: + 387 33 291 105, e-mail: urbanizam@novigradsarajevo.ba



Municipality of Novi Grad Sarajevo

2. Regulation Plan “Economic Zone Rajlovac”	
Decision on establishment of the zone	At the 40th session of the City Council of the City of Sarajevo, held on the date of July 22, 2008, the Decision was made on adopting the Decision on Implementation of the Regulation Plan of “Economic Zone of Rajlovac”.
Name of the zone	Regulation Plan “Economic Zone Rajlovac” (“Official Gazette of Sarajevo Canton” No. 26/08)
Type of investment	Greenfield - Brownfield
Total area	Total catchment area of the Plan is 135.4 ha, of which economic and commercial and trading zone 90.3 ha
Ownership	In part state ownership, in part private ownership
Description of the location of the zone relating to transport corridors	The catchment area of the plan is located in the north-western part of the city, between the XII transversal in the east, the planned regulation of river Bosna in the west and northwest, and the railway tracks on the Alipašin Most-Blažuj railroad in the south.
Number and area of parcels available for investments	In the economic and commercial and trading zone, the Plan proposes situating, at the minimum, 40 smaller or larger manufacturing, commercial, or trading facilities, i.e. 25 parcels for construction of new or reconstruction and expansion of existing capacities.
Investment opportunities and price	Contact the Municipality of Novi Grad Sarajevo
Infrastructure	Partial equipment – unsatisfactory infrastructure. The area is supplied with power and PTT network. The Plan provides concept project designs that plan solutions for transport, water supply, disposal of precipitation and waste water, telecommunication network, power supply and heat / gas supply.
Existing businesses in the zone	Konzum, Euro-Asfalt Ltd. Sarajevo, Megamix Ltd. Sarajevo, Vindija Ltd. Sarajevo, Messer Sarajevo Plin, Brojler Ltd. Sarajevo, Sprind Co. Rajlovac, General Logistics Ltd. Sarajevo, Poljooprema, Robot Commerce, ASA PSC Ltd. Sarajevo etc.
Documentation necessary for investing in the zone and who is issuing it	Excerpt from planning documentation and the permits (urban development consent, construction permit, use permit) are issued by the Services for Urban Development, Property and Legal, Geodetic Affairs, and Real Estate Cadaster of the Municipality of Novi Grad Sarajevo. Issuance of necessary permits is under the scope of competence of public utility enterprises and other competent institutions.
Contact information	Municipality of Novi Grad Sarajevo Office for Urban Planning, Residential, Property and Legal Affairs, Geo-surveying and Real Estate Cadastre T: + 387 33 291 105, e-mail: urbanizam@novigradsarajevo.ba



Municipality of Novi Grad Sarajevo

3. Regulation Plan “Bačići”	
Decision on establishment of the zone	At the session of the City Council of the City of Sarajevo, held on May 28, 2002, the decision was made on adopting the Decision on Implementation of Regulation Plan “Bačići”.
Name of the zone	Regulation Plan “Bačići” (“Official Gazette of Sarajevo Canton” No. 13/02)
Type of investment	Greenfield
Total area	Total catchment area of the Plan is 23.9 ha, of which industrial manufacturing zone 16.4 ha
Ownership	95% of the available space of the total catchment of the plan belongs to a private owner. The remaining part is in the ownership of the Railroad Transport Enterprise (“ŽTO”), and a portion of the area is registered as public and uncategorized roads.
Description of the location of the zone relating to transport corridors	The catchment area of this Regulation Plan is located in the western part of the city, in the territory of the Municipality of Novi Grad, between the XII transversal in the east, the Šamac–Sarajevo railroad and the land reserved by the “ŽTO” enterprise in the north, the railway branch Rajlovac–Alipašin Most–New Railway Station and the railway triangle (connection node to Mostar) in the west and the railroad branch of New Railway Station–Alipašin Most–Blažuj in the south.
Number and area of parcels available for investments	In the industrial and manufacturing zone (the zone of economy and small enterprises) it is proposed to situate 54 smaller or larger manufacturing facilities. Taking into account the basic criteria, of the minimum size of a parcel on which a manufacturing facility can be located, and have all the technological functions and technical elements provided, would in this case result in the size of the parcel ranging from 1,100m ² to 5,000m ² , it is planned to identify 39 parcels for locating the above-mentioned facilities.
Investment opportunities and price	Contact the Municipality of Novi Grad Sarajevo
Infrastructure	Partial equipment – unsatisfactory infrastructure. The area is supplied with power and PTT network. The Plan provides concept project designs that plan solutions for transport, water supply, disposal of precipitation and waste water, telecommunication network, power supply and heat / gas supply.
Existing businesses in the zone	Hexim Ltd. Sarajevo, AWG Real Estate, Securitas Ltd. Sarajevo, Drvosječa Ltd. Sarajevo, Kolba Ltd. Sarajevo, Domavija Ltd. Sarajevo, Drvodom Ltd. Sarajevo, CPU Printing Company, Avtotehna Ltd. Sarajevo, Workmanship Ltd. Sarajevo, Logistics Service Provider, Dr Pasha Ltd. Sarajevo etc.
Documentation necessary for investing in the zone and who is issuing it	Excerpt from planning documentation and the permits (urban development consent, construction permit, use permit) are issued by the Services for Urban Development, Property and Legal, Geodetic Affairs, and Real Estate Cadaster of the Municipality of Novi Grad Sarajevo. Issuance of necessary permits is under the scope of competence of public utility enterprises and other competent institutions.
Contact information	Municipality of Novi Grad Sarajevo Office for Urban Planning, Residential, Property and Legal Affairs, Geo-surveying and Real Estate Cadastre T: + 387 33 291 105, e-mail: urbanizam@novigradsarajevo.ba



Municipality of Novi Grad Sarajevo

4. Regulation Plan Economic Zone “Donje Telalovo polje”	
Decision on establishment of the zone	At the session of the Sarajevo Canton Assembly, held on May 23, 2005, the decision was made on adoption of the Decision on Implementation of the Regulation Plan for Economic Zone of “Donje Telalovo polje”.
Name of the zone	Regulation Plan Economic Zone “Donje Telalovo polje” ("Official Gazette of Sarajevo Canton" No. 18/05)
Type of investment	Greenfield
Total area	The total catchment area of the Plan is 33.6 ha, of which the zone for manufacturing capacities covers 13.24 ha, free customs zone covers 3.4 ha, and the zone for agricultural production (greenhouses, plastic greenhouses) covers 10.26 ha
Ownership	This concerns undeveloped land in private ownership, while a smaller portion is in the ownership of the Railway Transport Enterprise.
Description of the location of the zone relating to transport corridors	The catchment area of the Regulation Plan for the Economic Zone of “Donje Telalovo polje” is constrained, from the north, with the Magrinjak canal at the length of around 500 m, from south and southwest with the route of the Sarajevo bypass, in the length of around 1,000 m, and from the east with the railway tracks in the length of around 850 m.
Number and area of parcels available for investments	The Plan presents seven construction parcels in the manufacturing capacities zone
Investment opportunities and price	Contact the Municipality of Novi Grad Sarajevo
Infrastructure	Partial equipment – unsatisfactory infrastructure. The area is supplied with power and PTT network. There is the primary gas pipeline which is an integral part of the high-pressure ring 8(14.5) bars. The plan provides concept designs that plan solutions for transport, water supply, precipitation and waste water disposal, telecommunication network, power supply and heat / gas supply.
Documentation necessary for investing in the zone and who is issuing it	Excerpt from planning documentation and the permits (urban development consent, construction permit, use permit) are issued by the Services for Urban Development, Property and Legal, Geodetic Affairs, and Real Estate Cadastre of the Municipality of Novi Grad Sarajevo. Issuance of necessary permits is under the scope of competence of public utility enterprises and other competent institutions
Contact information	Municipality of Novi Grad Sarajevo Office for Urban Planning, Residential, Property and Legal Affairs, Geo-surveying and Real Estate Cadastre T: + 387 33 291 105, e-mail: urbanizam@novigradsarajevo.ba

Municipality of Novo Sarajevo

1. Regulation Plan (RP) Centar Novo Sarajevo Construction of business facilities / Catchment Vaso Miskin Crni	
Location	Distance: airport 9 km, highway 6 km, central railway station 1 km
Type of investment	Greenfield
Potential project implementer	Private investor excluding Parcel I23 for which the project implementer is the Municipality of Novo Sarajevo / health institution / Private investor
Infrastructure	On all the parcels, there is complete infrastructure
Ownership	Private ownership
Available parcels and planned purpose	<p>Location: Kolodvorska Street</p> <ul style="list-style-type: none"> Parcel S8 - Current condition: land around 3,922 m², facility around 3,500 m² -concrete structure, envisaged for removal. Planned: commercial facility. Number of floors: underground garage P+18, maximum height 69m and P0+P+4-P+6, maximum height 27 m. Planned total area of the facility: max bgp 14,200 and 3,850 m². Parcel S9 - Current condition: land around 2,443 m², facility around 1,500 m² - old manufacturing plant, envisaged for removal. Planned: commercial facility; Number of floors: P0+P+4-P+6, maximum height 27 m; Total area of the facility: max bgp 5,600 m². Parcel S10 - Current condition: land around 2,429 m², facility around 1,000 m² -concrete structure, envisaged for removal. Planned: commercial facility; Number of floors: P0+P+4-P+6, maximum height 27 m; Total area of the facility: max bgp 10,000 m². Parcel S14 - Current condition: land around 1,710 m², facility around 500 m² - old manufacturing plant, envisaged for removal. Planned: commercial facility; Number of floors: P0+P+4-P+6, maximum height 27 m; Total area of the facility: max bgp 6,000 m². Parcel S15 - Current condition: land around 2,136 m², facility around 1,000 m² - old manufacturing plant, envisaged for removal. Planned: commercial facility; Number of floors: underground garage P0+P+4-P+6, maximum height 27 m; Total area of the facility: max bgp 7,350 m². <p>Location: Džavida Haverića Street</p> <ul style="list-style-type: none"> Parcel I11 - Current condition: land around 3,434 m², facility around 50 m² - temporary facility, envisaged for removal. Planned: commercial facility; Floors of the facility: underground garage P0+P+4-P+8, maximum height 34 m; Total area of the facility: max bgp 14.400 m². Parcel I12 - Current condition: land around 9,068 m², facility around 1,000 m² - several temporary facilities, envisaged for removal. Planned: commercial facility; Floors of the facility: underground garage P0+P+4-P+6 and P+P0+18, maximum height 27 and 69 m; Total area of the facility: max bgp 32,200 and 17,000 m². <p>Location: Kolodvorska Street</p> <ul style="list-style-type: none"> Parcel I14 - Current condition: land around 7,979 m², facility around 2,000 m² - temporary facility, envisaged for removal. Planned: commercial facility; Floors of the facility: underground garage P0+P+4-P+6, P0+P+18, P0+P+4-P+6, maximum height 27, 27 and 69 m; Total area of the facility: max bgp 16,500, 11,500 and 12,000 m². Parcel I15 - Current condition: land around 1,953 m², facility around 500 m² - temporary facility, envisaged for removal. Planned: commercial facility; Floors of the facility: underground garage P0+P+2-P+4, maximum height 20 m; Total area of the facility: max bgp 6,500 m². Parcel I16 - Current condition: land around 8,530 m², facility around 5,000 m² - building destroyed, envisaged for removal. Planned: commercial facility; Number of floors: underground garage P0+P+4-P+6, P0+P+18, maximum height 27 and 69 m; Total area of the facility: max bgp 35,000 and 17,000 m². Parcel I17 - Current condition: land around 1,866 m², facility around 500 m² - commercial facility, envisaged for removal. Planned: commercial facility; Floors of the facility: underground garage P0+P+2-P+4, maximum height 20 m; Total area of the facility: max bgp 5,900 m². Parcel I18 - Current condition: land around 4,101 m², facility around 2,000 m² -building, envisaged for removal. Planned: commercial facility; Floors of the facility: underground garage P0+P+4-P+6, maximum height 27 m; Total area of the facility: max bgp 21,000 m². Parcel I19 - Current condition: land around 3,633 m², facility around 2,500 m² - commercial facility, envisaged for removal. Planned: commercial facility; Floors of the facility: underground garage P0+P+4-P+6, maximum height 27 i 69 m; Total area of the facility: max bgp 11,000 and 17,000 m².



Available parcels and planned purpose	<ul style="list-style-type: none"> • Parcel I20 - Current condition: land around 2,244 m², facility around 2,000 m² - commercial facility, envisaged for removal. Planned: commercial facility; Floors of the facility: underground garage P0+P+4-P+6, maximum height 27 m; Total area of the facility: max bgp 9,300 m². • Parcel I21 - Current condition: land around 10,770 m², facility around 3,000 m² - old manufacturing plant, envisaged for removal. Planned: commercial facility; Floors of the facility: underground garage P0+P+4-P+6, P0+P+18, maximum height 27 and 69 m; Total area of the facility: max bgp 75,000 and 17,000 m². • Parcel I22 - Current condition: land around 1,953 m², facility around 1,500 m² - commercial facility, envisaged for removal. Planned: commercial facility; Floors of the facility: underground garage P0+P+2-P+4, maximum height 20 m; Total area of the facility: max bgp 6,500 m². • Parcel I23 - Current condition: land around 732 m², facility around 500 m² - old manufacturing plant, envisaged for removal. Planned: health institution.
Investment opportunities	Purchase of land from the owner for all the parcels excluding parcel I23 (planned type of facility: health institution) for which the investment opportunity is the purchase of land from the owner or establishing the right to construct, concession, public and private partnership
Selling price	Contact the Municipality of Novo Sarajevo
Valid plans, documentation necessary for investing and who issues it	Physical space planning documentation adopted Documentation: Urban development, construction and use permit issued by the Municipality of Novo Sarajevo
Contact information	Municipality of Novo Sarajevo T: +387 33 492 100; F: +387 33 644 559; e-mail: novosarajevo@novosarajevo.ba

Municipality of Novo Sarajevo

2. RP Centar Novo Sarajevo, RP Paromlinska Street, RP Pofalići and RP Velešići, Construction of commercial facilities and residential and commercial facilities	
Location	Distance from the airport 9 km, highway 6 km, central railway station 1 km
Type of investment	Greenfield
Potential project implementer	Private investor
Infrastructure	Complete infrastructure is present at all the parcels excluding the following parcels that are not infrastructurally equipped: <ul style="list-style-type: none"> • K5 (Bugojanska Street) • I1 (Sprečanska Street) • I5 (Goraždanska Street) • SP27 (Igmanska Street) • Location: Drinska Street • Location: Čamila Sijarića Street
Ownership	Private ownership excluding 2 parcels in which the land is in mixed ownership (Private and municipal): <ul style="list-style-type: none"> • K1 (Location: Neretvanska Street) • K5 (Location Bugojanska Street)
Available parcels and planned purpose	RP Centar Novo Sarajevo <ul style="list-style-type: none"> • Parcel K1 – Location: Neretvanska Street. Current condition: land around 1,707 m² (private ownership) and 111 m² (municipal ownership), facility around 500 m² (private ownership) - individual residential facility, envisaged for removal. Planned: residential and commercial facility. Floors of the facility: P0+P+6, maximum height 23 m. Planned total area of the facility: max bgp 6,300 m². • Parcel K2 – Location: Kalesijska Street. Current condition: land around 1,784 m², facility around 2,000 m² - building and individual residential facilities, envisaged for removal. Planned: residential and commercial facility. Floors of the facility: P0+P+6, maximum height 29 m. Planned total area of the facility: max bgp 6,000 m². • Parcel K3 – Location: Sakiba Nišića Street. Current condition: land around 1,525 m², facility around 2,500 m² - building and individual residential facilities, envisaged for removal. Planned: residential and commercial facility. Floors of the facility: P0+P+4-P+6 maximum height 23 m. Planned total area of the facility: max bgp 3,500 m².

Available parcels and planned purpose

- **Parcel K5** – Location: Bugojanska Street. Current condition: land around 1,091 m² (private ownership) and 480 m² (municipal ownership). Planned: commercial facility. Floors of the facility: PM-P+2 maximum height 10 m. Planned total area of the facility: max bgp 1,060 m².
- **Parcel K6-7** – Location: Zenička Street. Current condition: land around 946 m², facility around 500 m² - temporary facilities, envisaged for removal. Planned: commercial facility. Floors of the facility: P0+P+3, maximum height 14 m. Planned total area of the facility: max bgp 1,850 m².
- **Parcel I1** – Location: Sprečanska Street. Current condition: land around 1,146 m², facility around 300 m² - temporary facilities, envisaged for removal. Planned: commercial facility. Floors of the facility: P0+P+3 maximum height 17 m. Planned total area of the facility: max bgp 2,500 m².
- **Parcel I5** – Location: Goraždanska Street. Current condition: land around 586 m². Planned: commercial facility. Floors of the facility: P0+P+3 maximum height 17 m. Planned total area of the facility: max bgp 1,500 m².
- **Parcel I6** – Location: Goraždanska Street. Current condition: land around 336 m², facility around 200 m² - individual residential facilities. Planned: commercial facility. Floors of the facility: P0+P+3 maximum height 17 m. Planned total area of the facility: max bgp 1.200 m².
- **Parcel I7** – Location: Goraždanska Street. Current condition: land around 630 m², facility around 500 m² - individual residential facility, envisaged for removal. Planned: commercial facility. Floors of the facility: P0+P+3 maximum height 17 m. Planned total area of the facility: max bgp 2,100 m².
- **Parcel I8** – Location: Paromlinska Street. Current condition: land around 2,264 m², facility around 500 m² - commercial circle (JKP VIK), envisaged for removal. Planned: commercial facility. Floors of the facility: P0+P+3 maximum height 17 m. Planned total area of the facility: max bgp 3,800 m².
- **Parcel I9** – Location: Paromlinska Street Street. Current condition: land around 1,712 m², facility around 500 m² - commercial circle (Sarajevostan), envisaged for removal. Planned: commercial facility. Floors of the facility: P0+P+3 maximum height 17 m. Planned total area of the facility: max bgp 1,500 m².
- **Parcel I10** – Location: Paromlinska Street. Current condition: land around 4,000 m², facility around 3,000 m² - commercial circle (Sarajevostan), envisaged for removal. Planned: commercial facility. Floors of the facility: P0+P+3 maximum height 17 m. Planned total area of the facility: max bgp 8,400 m².

RP Paromlinska

- **Parcel SP 15** – Location: Butmirska Street / Alojza Benca Street. Current condition: land around 1.498 m², facility around 500 m² - auxiliary and individual residential facility, envisaged for removal. Planned: residential and commercial facility. Floors of the facility: P6 and P8.
- **Parcel SP 16** – Location: Butmirska Street. Current condition: land around 296 m², facility around 300 m² - commercial facilities, envisaged for removal. Planned: residential and commercial facility. Floors of the facility: P4.
- **Parcel SP 22** – Location: Sakiba Nišića Street. Current condition: land around 676 m², facility around 200 m² - auxiliary and individual residential facility, envisaged for removal. Planned: residential and commercial facility. Floors of the facility: P6.
- **Parcel SP 24** – Location: Marka Marulića Street. Current condition: land around 1,218 m², facility around 1,000 m² - temporary facilities and parking, envisaged for removal. Planned: residential and commercial facility. Floors of the facility: P6 and P8.
- **Parcel SP 25** – Location: Sakiba Nišića Street. Current condition: land around 4,226 m², facility around 5,000 m², envisaged for removal. Planned: residential and commercial facility. Floors of the facility: P2, P8 and P20.
- **Parcel SP 26** – Location: Marka Marulića Street. Current condition: land around 883 m², facility around 1.000 m² - petrol pump, envisaged for removal. Planned: residential and commercial facility. Floors of the facility: P1 and P10.
- **Parcel SP 27** – Location: Igmanska Street. Current condition: land around 3,088 m². Planned: residential and commercial facility. Floors of the facility: parking 140 p.m., P6, P10, P14, P18.
- **Parcel SP 28** – Location: Igmanska Street. Current condition: land around 375 m², facility around 100 m² - individual residential facility, envisaged for removal. Planned: residential and commercial facility. Floors of the facility: P3 Pt.
- **Parcel SP 29** – Location: Igmanska Street. Current condition: land around 398 m², facility around 100 m² - individual residential facility, envisaged for removal. Planned: residential and commercial facility. Floors of the facility: P3 Pt.
- **Parcel SP 30** – Location: Igmanska Street. Current condition: land around 327 m², facility around 100 m² - individual residential facility, envisaged for removal. Planned: residential and commercial facility. Floors of the facility: P3 Pt.
- **Parcel SP 34** – Location: Marka Marulića Street. Current condition: land around 4,773 m², facility around 2,000 m² - commercial circle (temporary facilities), envisaged for removal. Planned: residential and commercial facility. Floors of the facility: parking 180 p.m, P1, P12, P20.



Available parcels and planned purpose	<ul style="list-style-type: none"> • Parcel SP 36 – Location: Krupska Street (Interšped). Current condition: land around 9,516 m², facility around 3,500 m²- commercial facilities, envisaged for removal. Planned: residential and commercial facility. Floors of the facility: P1, P2, P4, P5, P6, P7, P8, P11, P12, P13, P14, P21, P23. <p>RP Pofalići</p> <ul style="list-style-type: none"> • Location: Drinska Street. Current condition: land around 1,810 m². Planned: residential and commercial facility. Floors of the facility: SP2Pt. <p>RP Velešići</p> <ul style="list-style-type: none"> • Location: Ćamila Sijarića Street. Current condition: land around 1,542 m², facility -. Planned: residential and commercial facility. Floors of the facility: SP2.
Investment opportunities	Purchase of land from the owner
Selling price	Contact the Municipality of Novo Sarajevo
Valid plans, documentation necessary for investing and who is issuing it	Physical space planning documentation adopted Documentation: Urban development, construction and use permit issued by the Municipality of Novo Sarajevo
Contact information	Municipality of Novo Sarajevo T: +387 33 492 100; F: +387 33 644 559; e-mail: novosarajevo@novosarajevo.ba



Municipality of Novo Sarajevo

3. RP Centar Novo Sarajevo, RP Hrasno I, RP Hrasno II, RP Kovačići Construction of garages	
Location	Distance from the airport 9 km, highway 6 km, central railway station 1 km
Type of investment	Greenfield
Potential project implementer	Municipality of Novo Sarajevo/ Private investor except for the location: <ul style="list-style-type: none"> Hrasno II: City of Sarajevo/ Municipality of Novo Sarajevo/ Private investor Radnička Street / Zagrebačka Street: Municipality of Novo Sarajevo/ Private investor/ socially responsible companies
Infrastructure	Does not exist
Ownership	<p>Private ownership in location:</p> <ul style="list-style-type: none"> Parcel G1 <p>Municipal ownership in locations:</p> <ul style="list-style-type: none"> Trg Heroja (Heroes' Square) Near Robot <p>Mixed private and municipal ownership in locations:</p> <ul style="list-style-type: none"> Green market in Hrasno On the west from Loris building Hrasno II Radnička Street / Zagrebačka Street Grbavička Street
Available parcels and planned purpose	<p>RP Centar Novo Sarajevo</p> <ul style="list-style-type: none"> Parcel G1 – Location: Nedima Filipovića Street. Current condition: land around 5,365 m² (private ownership), facility around 3,000 m² (private ownership)-garages, envisaged for removal. Planned: multilevel garage. Floors of the facility: maximum height 13 m. Planned total area of the facility: max bgp 24,300 m². <p>RP Hrasno I</p> <ul style="list-style-type: none"> Trg Heroja – Location: Trg Heroja. Current condition: land around 2,776 m² (municipal ownership), facility around 500 m² (municipal ownership)-monument, envisaged for return into original condition. Planned: underground garage. Floors of the facility: one floor (total of 122 g.m.). Green market Hrasno – Location: Green market in Hrasno. Current condition: land around 2,456 m² (private ownership) and around 2,294 m² (municipal ownership), facility around 2,000 m² (private ownership)-facility of the green market, envisaged for removal. Planned: multilevel underground garage. Floors of the facility: two floors (total of 460 g.m.). West from Loris building – Location: Zvornička Street. Current condition: land around 5,440 m² (municipal ownership), facility around 150 m² (private ownership)-temporary facilities and parking, envisaged for removal. Planned: multilevel underground garage. Floors of the facility: two floors (total of 550 g.m.). <p>RP Hrasno II</p> <ul style="list-style-type: none"> Near Robot – Location: Azize Šaćirbegović Street. Current condition: land around 2,000 m² (municipal ownership). Planned: multilevel underground garage. Floors of the facility: two floors (total of 460 g.m.). Hrasno II – Location: Milana Preloga Street. Current condition: land around 1,695 m² (private ownership) and around 5,010 m² (municipal ownership), facility around 500 m² (private ownership)-temporary facilities and parking, envisaged for removal. Planned: underground garage. Floors of the facility: three floors (total of 810 g.m.). <p>RP Kovačići</p> <ul style="list-style-type: none"> Location: Radnička/ Zagrebačka Street. Current condition: land around 2,280 m² (municipal ownership), facility around 1,000 m² (private ownership)-garages and individual residential facilities, envisaged for removal. Planned: multilevel garage and playgrounds. Floors of the facility: garage - two floors (total of 146 g.m.). Planned total area of the facility: playgrounds around 2,500 m². Location: Grbavička Street. Current condition: land around 3,610 m² (municipal ownership), facility (private ownership)-temporary facilities and parking, envisaged for removal. Planned: underground garage. Floors of the facility: four floors (total of 188 g.m.).



Investment opportunities	Purchase of land from the owner or establishing the right to construct, concession, public and private partnership
Selling price	Contact the Municipality of Novo Sarajevo
Valid plans, documentation necessary for investing and who is issuing it	Adopted physical space planning documentation Documentation: Urban development, construction, and use permit issued by the Municipality of Novo Sarajevo
Contact information	Municipality of Novo Sarajevo T: +387 33 492 100; F: +387 33 644 559; e-mail: novosarajevo@novosarajevo.ba

Municipality of Novo Sarajevo

4. RP Kvadrant C – Marijin Dvor – Construction of commercial facilities P1 and P2	
Location	Distance from the airport 9 km, highway 6 km, central railway station 1 km
Type of investment	Greenfield
Potential project implementer	Private investor
Infrastructure	Does not exist
Ownership	Private ownership
Available parcels and planned purpose	Location: Zmaja od Bosne Street. Current condition: land around P1=4,312 m ² , P2=1,760 m ² . Planned: commercial facilities. Floors of the facility: P0+3-P+6 maximum height 25 m (guideline-possible increase of the number of floors).
Investment opportunity	Purchase of land from the owner
Selling price	Contact the Municipality of Novo Sarajevo
Valid plans, documentation necessary for investing and who is issuing it	Adopted physical space planning documentation Documentation: Urban development, construction and use permit issued by the Municipality of Novo Sarajevo
Contact information	Municipality of Novo Sarajevo T: +387 33 492 100; F: +387 33 644 559; e-mail: novosarajevo@novosarajevo.ba



Municipality of Vogošća

1. New industrial zone - Ugorsko	
Decision on zone establishment	Has not been adopted
Name of the zone	New Industrial zone Ugorsko
Type of investment	Greenfield
Total area	13.5 ha
Ownership	Private
Description of the location of the zone relating to transport corridors	Located 1.5 km from the center of the Municipality, with connection to the M18 primary road
Number and area of parcels available for investments	0
Investment opportunities	Leasing is possible from the current owners
Price of lease of the land	In agreement with the current owners
Infrastructure	Complete Infrastructure exists (power, water, sanitation, lighting, telecommunications, access roads)
Priority sectors for investing in the zone	Manufacturing and servicing activities
Procedure and conditions for entry into the zone	The parcels in the Zone had initially been sold on a public tender, and after the payment of the compensation for the land, the owners, i.e. investors have the obligation to settle the costs of rent and use permit
Existing businesses in the zone	17 companies
Documentation necessary for investing in the zone and who is issuing it	Services for Urban Development and Physical Space Planning, in compliance with legislated procedure, implements the procedure of issuance of construction and use permit, which is preceded by the delivery of complete technical documentation, projects, and necessary permits
Contact information	Municipality of Vogošća Service for Economy, Integrated Local Development, and Social Affairs Dženana Bešlija, Head of Services T: + 387 33 586 420, e-mail: privredabudzet@vogosca.ba



Municipality of Vogošća

2. Old industrial zone – Unis Pretis Vogošća	
Decision on zone establishment	Has not been adopted
Name of the zone	Old Industrial Zone Unis Pretis Vogošća
Type of investment	Brownfield
Total area	144 ha
Ownership	Mixed ownership (private and state)
Description of the location of the zone relating to transport corridors	Located 2 km from the center of the Municipality of, with connection to the M18 primary road
Number and area of parcels available for investments	Unknown
Investment opportunities and price	Purchase of land and lease of land in the zone
Price of lease of the land	Market price
Infrastructure	Complete Infrastructure exists (power, water, sanitation, lighting, telecommunications, access roads)
Priority sectors for investing in the zone	Manufacturing and servicing and all other activities
Procedure and conditions for entry into the zone	Contract on purchase and sale of the land or facility, or lease of commercial premises
Existing businesses in the zone	58 businesses
Documentation necessary for investing in the zone and who is issuing it	In case of purchase of the land with the facility, the consent is necessary of the Municipal Services for Purpose of Physical Space (if the investor has already been registered). If the bought or leased premises are being reconstructed, in addition to the technical documentation (project design) it shall be necessary to acquire from the Municipal Services the urban development, construction, and use permit with all the necessary permits
Contact information	Municipality of Vogošća Service for Economy, Integrated Local Development, and Social Affairs Dženana Bešlija, Head of Services T: + 387 33 586 420, e-mail: privredabudzet@vogosca.ba



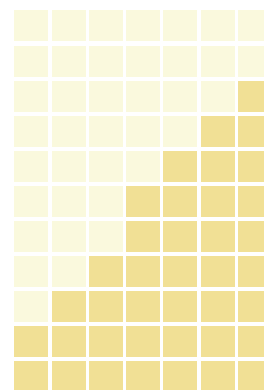
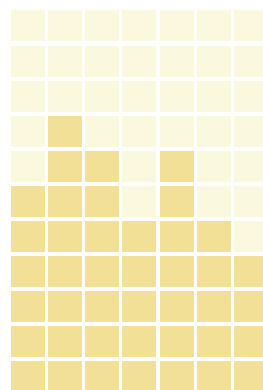
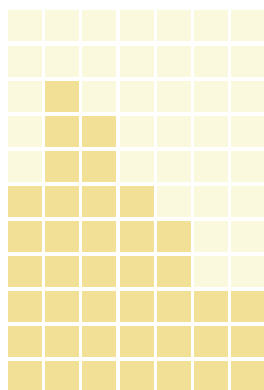
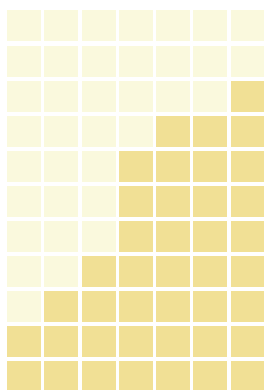
Municipality of Vogošća

3. Hotonj, Ahmeda Rizve, Menjak, Old military barracks in Semizovac	
Name of location of the land free for investing	Hotonj, Ahmeda Rizve, Menjak, Old military barracks in Semizovac
Enter whether it is agricultural or construction land	Agricultural and construction land
Type of investment	Greenfield and joint venture
Total area	Several locations:: <ul style="list-style-type: none"> • Hotonj, privately owned land, unknown total area, • Ahmeda Rizve, privately owned land, 100 dunum • Menjak, municipal land, 10 dunum, • Old military barracks in Semizovac, land and facilities on disposal, state-owned, 150 dunums
Ownership	<ul style="list-style-type: none"> • Hotonj (privately owned land), • Ahmeda Rizve (privately owned land), • Menjak (municipal land), • Old military barracks in Semizovac, land and facilities (awarded by FBiH Government to the Municipality to use for the period of 10 years)
Description of the location of the land relating to transport corridors	<ul style="list-style-type: none"> • Hotonj – located in the peripheral part of the Municipality, land with mild slope • Ahmeda Rizve - located in the peripheral part of the Municipality, completely flat • Menjak - located in the peripheral part of the Municipality, land with mild slope • Old military barracks in Semizovac – located in the central part of the Municipality with connection to M18 primary road, equipped with connections that need to be registered and renewed
Investment opportunities	Purchase of land and lease of land
Price of purchase or lease of land	Privately owned location – in agreement with the owner Municipal location - Selling price is determined in the process of public tender
Infrastructure	<ul style="list-style-type: none"> • Hotonj - unequipped land • Ahmeda Rizve - unequipped land • Menjak - unequipped land • Old military barracks in Semizovac – land and facilities equipped with all connections
Purpose of land	Manufacturing, services, transport, storage centers etc.
Documentation necessary for Investing in the land, who issues it (spatial and regulation plan, permits)	In case of purchase of the land and construction of the facility, it is necessary, in addition to technical documentation (project design) for the Municipal Services to issue the urban development, construction, and use permit. In case of leasing the facility, it is necessary to conclude a contract on lease of premises.
Contact information	Municipality of Vogošća Service for Economy, Integrated Local Development, and Social Affairs Dženana Bešlija, Head of the Service T: + 387 33 586 420, e-mail: privredabudzet@vogosca.ba



Municipality of Vogošća

4. Old military barracks in Semizovac	
Name of facility	Old military barracks in Semizovac
Type of investment	Brownfield and joint venture
Total area and description of the facility	150 dunums with several dozen facilities with 1-2 floors in average, fully equipped. It would be necessary to activate the existing connections in the buildings (water, power, telephone etc.).
Ownership	State ownership, awarded to the Municipality of Vogošća for the period of 10 years, under a Decision of the FBiH Government
Description of the location of the facility relating to transport corridors	Fully equipped parcels. The location is situated along the M18 primary road Sarajevo-Tuzla. very accessible location on a flat surface, along the railroad tracks. Distance from the airport 10 km. In the vicinity of all the centers of purchasing power.
Investment opportunities	Lease of facilities
Price of lease	Contracted, currently unknown
Infrastructure	Power, water, sanitation, lighting, telecommunications, access roads. It would be necessary to activate existing connections (water, power, telephone etc.) in the facilities.
Purpose of the facility	Manufacturing and servicing activities (trade, hospitality industry, crafts, services, warehousing, etc.)
Documentation necessary for investing in facility, issued by	Contact the Municipality of Vogošća for details
Contact information	Municipality of Vogošća Service for Economy, Integrated Local Development, and Social Affairs Dženana Bešlija, Head of the Service T: + 387 33 586 420, e-mail: privredabudzet@vogosca.ba



Municipality of Ilidža

For available investment locations in the Municipality of Ilidža, please contact the Municipality directly

Municipality of Ilidža, T: + 387 33 775 600 Switchboard; F: + 387 33 775 777



Municipality of Stari Grad Sarajevo

For available investment locations in the Municipality of Stari Grad Sarajevo, please contact the Municipality directly

Municipality of Stari Grad Sarajevo, T: + 387 282 300 Switchboard; F: + 387 33 205 777



Municipality of Trnovo

For available investment locations in the Municipality of Trnovo, please contact the Municipality directly

Municipality of Trnovo, T: + 387 33 586 700; F: + 387 33 586 705



Industrial Zones

In Sarajevo Canton, industrial zones are located within the territory of five municipalities: Hadžići, Ilidža, Ilijaš, Novi Grad Sarajevo and Vogošća. The basic resources of the municipalities within the territory of which there are industrial zones are the ore deposits, forests, thermal waters, and tourism potentials. Economic sectors are the wood processing, metal processing, food processing, and pharmaceutical industry and agriculture.

Municipalities in Sarajevo Canton	Names of industrial zones
Municipality of Hadžići	Economy Zone Hadžići
	Mostarsko raskršće (Mostar intersection)
	Garovci – Donji Hadžići
	Boce - Binježevo
	Merđanović polje Donji Hadžići
	Tehničko remontni zavod – TRZ Hadžići
Municipality of Ilidža	FAMOS Hrasnica
	PZ Bosanka Blažuj
Municipality of Ilijaš	Luka Ilijaš
	Željezara Ilijaš
Municipality of Novi Grad Sarajevo	PZ Rajlovac
	PZ Donje Telalovo Polje
	PZ Bačići
Municipality of Vogošća	Željezara Ilijaš
	New Industrial Zone Vogošća
	PZ Semizovac – Being prepared

Source: Investment Guide for Sarajevo Canton, review of industrial zones in Sarajevo Canton; ; Ministry of Economy of Sarajevo Canton

Other services provided to investors by Sarajevo Canton

- In Sarajevo Canton there is a whole set of financial institutions active (banks, insurance companies, microcredit organizations), notaries, lawyers, accounting and auditing services, consulting firms, marketing agencies, transporters in domestic and international transport, shipping operators, fast postal services, and other providers of services.
- Electronic registries** with a detailed review of permits and licenses that are necessary for investors in BiH, the Federation of BiH, and Sarajevo Canton, including costs, are accessible on the following internet websites:

Sarajevo Canton

<http://e-registar.ks.gov.ba/>

Federation of BiH

<http://fbihvlada.gov.ba/bosanski/index.php>

Ministry of Foreign Trade and Economic Relations of BiH (MOFTER)

<http://rap.mvteo.gov.ba/egfVwOdlukaJedinice.aspx>

- Fiscal and non-fiscal investment incentives** are awarded to investors at all government levels in BiH. The list of fiscal and non-fiscal investment incentives at the level of Sarajevo Canton and BiH is accessible on the following internet websites:

Sarajevo Canton

<http://mp.ks.gov.ba/preuzimanja/poticaji>

Ministry of Foreign Trade and Economic Relations of BiH (MVTEO)

http://www.mvteo.gov.ba/izvjestaji_publikacije/izvjestaji/default.aspx?id=6176&langTag=bs-BA

Foreign Investment Promotion Agency of BiH (FIPA)

http://www.fipa.gov.ba/informacije/povlastice/strani_investitori/default.aspx?id=141&langTag=bs-BA



Contact information for investors in Sarajevo Canton

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MINISTRY OF ECONOMY OF SARAJEVO CANTON

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The investment profile was developed as part of the Local Investment-friendly Environment (LIFE), which is being implemented by the World Bank Group in partnership with the UK Government, the Council of Ministers of Bosnia and Herzegovina, the Federation of BiH Government, and the Republika Srpska Government. The project has been funded by UK aid from the UK government; however, the views expressed do not necessarily reflect the UK government's official policies. The findings, interpretations, views and conclusions expressed herein do not reflect the views of the Executive Directors of the World Bank Group or the governments they represent.