

# Invest in Maglaj

**Invest in Opportunities** 

DECEMBER 2022

#### Dear,



As the mayor of the Municipality of Maglaj I wish to welcome you to our little guide., which was made to inform you, as well as, give you a brief outline of the benefits and opportunities Maglaj has to offer.

It is our intention to create a friendly business environment for local but also foreign investors, that express a desire to invest in Maglaj. As the local administration we are fully aware of the importance of investors and are continuously working on improving our services and see it as our duty to ensure that you can grow your businesses without hindrance. A reliable long-lasting partnership, that will benefit your enterprise and our community is a goal we all strife for.

I am certain that together we can achieve many things and create an environment that ensures expansion, numerous opportunities and mutual benefits.

Yours truly,

Mirsad Mahmutagic Mayor of Maglaj



#### **General Information**



Official Name
Administrative affiliation
Bosnia & Hercegovina, Federation of BiH

Population
23'146
Adress
Viteska 4, 74250 Maglaj

Telephone
(+387) 032/465-810

Email
Opcina@maglaj.ba

Web
www.maglaj.ba

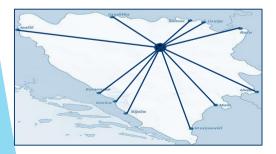
Mayor		Dep. Of Local Development	
Mirsad Mahmutagic		Nermin Beslagic	
Telephone	(+387) 032/465-810	Telephone	(+387) 032/465823
Email	nacelnik@maglaj.ba	Email	nermin.beslagic@maglaj.ba
Dep. Of Local Development		Dep. Of Local Development	
Ferhat Bradaric		Omar Fazlic	
Telephone	(+387) 032/465-821	Telephone	(+387) 032/465-823
Email	ferhat.bradaric@maglaj.ba	Email	omar.fazlic@maglaj.ba



# **Europe within reach**







Sarajevo	125km
Tuzla	88km
Banja Luka	128km
Mostar	234km

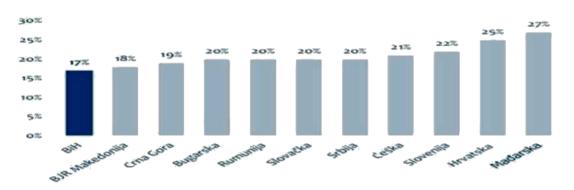
Sibenik	326km
Split	278km
Ploce	303 km
Dubrovnik	353km
Bar	400km
Samac	89 km
Orasje	110 km
Raca	194 km
Uvac	250 km
Hum	215 km
Vracenovici	346km
Bijaca	278 km
Gorica	226 km
Kamensko	215 km
Izacic	271km
Gradiska	147 km



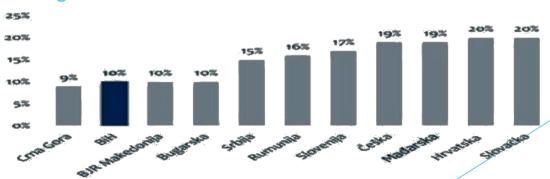


# 1408 MAGLAJ

#### **Lowest VAT in the Region**



#### **Inviting Income Tax**



#### **WHY MAGLAJ**

- Wide range of skilled workforce
- ♦ Industrial tradition
- ♦ Business Friendly Environment
- ♦ Satisfaction of Current Investors

- ♦ Geo-Location
- ♦ Expenditures among the lowest in Europe

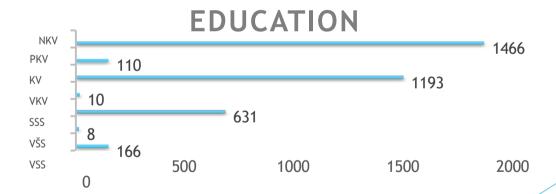


# WORKFORCE



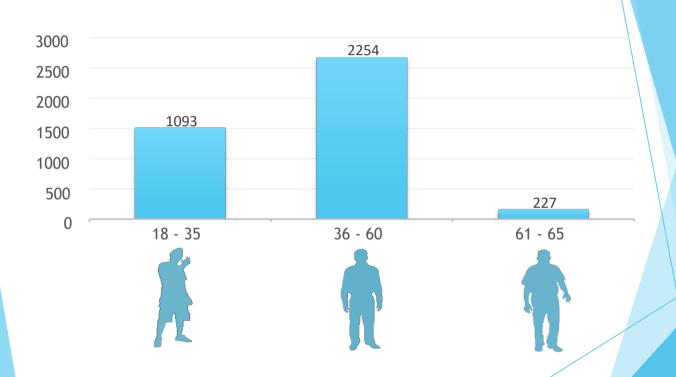
### **Available Labour by Gender & Education**







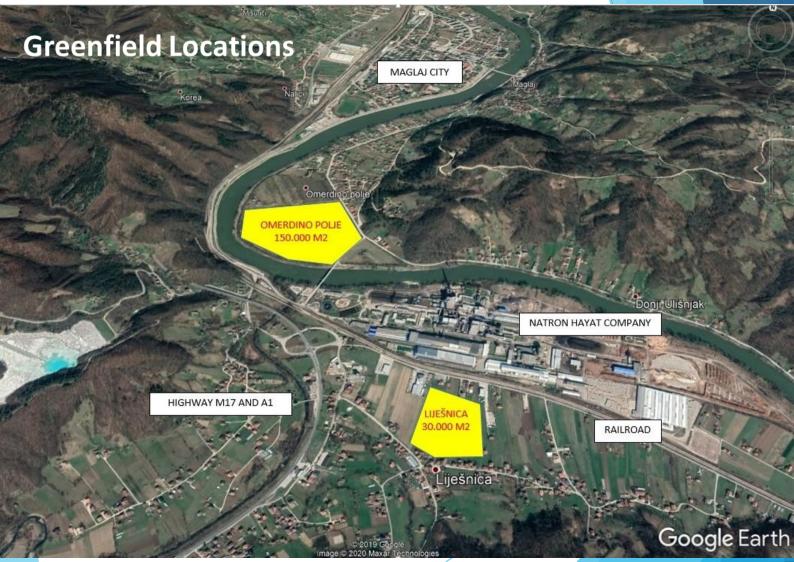
# **Available Labour by Age**



#### **UNIVERSITIES**

- ♦ **Zenica Univerity** Mechanical, R&D in Metal Sector
- ♦ Tuzla University Technical & Natural Sciences
- ♦ Doboj University Transportation & Business
- ♦ Banka Luka University Electrical Engineering, Mechanical Engineering Technology
- ♦ Sarajevo University Electrical Engineering, Mechanical Engineering Economics & Business

# INVESTMENT LOCATIONS







# **Brownfield Locations**















♦ Rich in culture & history

Yearly student festival, Maglaj Fest for culinary enthusiasts,

♦ Natural beauties to discover

folklore and many more

♦Library Maglaj with over 30'000 pieces, which makes it one of the best equipped libraries in BiH.

♦ Fishing, Hiking, Mountain biking and other outdoor activities

The pleasures of Maglaj lie within the small things, the details that our culture and history have to offer, making it a family friendly, warm and welcoming town.







#### **Sport**



Maglaj has 19 active sports clubs rangig from popular ball sport like Volleyball, Football, Handball, Basketball up to water sport like Kayak-Canu.











Maglaj has about 897 registered businesses of which 369 are crafts and shops of different services:

- Textile Industry
- Metal Industry
- Furniture Industry
- Woodwork Industry
- Production of milk and milk products
- Construction
- Transport
- Services and others

#### **Export Oriented Businesses**



#### **TEXTILE INDUSTRY**

The textile industry is one of the most prominent industries in Maglaj. With 3 major textile manufacturers who employ over 700 workers, textile provides the biggest amount skilled workforce.





Over 700 employees

200 workers available

90%-100% Export

Education of Workers

#### **Successful Stories**

- •Bontex d.o.o. Maglaj one of the leading manufacturers of women and men shirts in BiH with 100% of its products being exported to foreign markets.
- •The company Fine Life Group d.o.o. Maglaj employs over 100 workers and produces women clothing, designing, as well as, manufactures wedding dresses.
- •HM Promet d.o.o. manufactures protection clothing for the German market. Within almost 5'000m2 it employs around 350 workers and produces over 1700 models, which found buyers like Mercedes, BMW, Nissan and Kia.





# H-M Promet d.o.o.



HM Promet d.o.o. produces protective clothing mainly for the German market. With about 5'000 m2 space it employes about 350 workers. Over 1700 models are available and mostly bought by companies like Mercedes Benz, BMW, Nissan, Kia, Maggi and others.

Profile	
Founded	2002
Industry	Textile
Employees	350









One of the leading manufacturers of women and men shirts in BiH. Exporting 100% of its products to international markets.

Profil	
Founded	2004
Industry	Textile
Employees	230



#### **METAL INDUSTRY**

The metal industry is one of the most perspective branches in Maglaj. Our tradition and experienced workforce create the foundation for successful investments and continuous growth of businesses



Skilled Workforce

Export oriented



400 available workers

Continuous Education

#### **Successful Stories**

Inox Trade d.o.o. Maglaj was founded in 2007, good relations and high quality products combined with low prices are what ensured their growth and customer satisfaction.

The company Baertschi FOBRO is a Swiss investment, which produces agricultural machinery and equipment. The entire production has been moved from Switzerland and Germany to Maglaj.

"Strojna obrada" is a company that produces spare parts for process and other industries. With decades of experience it counts Natron-Hayat as one of their contractors.

Efco nat d.o.o. Maglaj was founded in 1998 as a joint venture with the company EFCO Maschinenbau GmbH, Dueren Germany. Efco nat – provides specialized services in the examination and



#### Efconat d.o.o. Maglaj

Efco nat d.o.o. Maglaj was founded in 1998 as a joint venture with the company EFCO Maschinenbau GmbH, Dueren Germany. Efco nat – provides specialized services in the examination and repair of valves and armature in:

- thermal power plants
- hydro power plants
- •industrial heating power plants
- refineries
- chemical industry
- paper-cellulose industry





#### OTHER RELEVANT INDUSTRIES

Next to the metal and textile industries Maglaj is proud to have the biggest producer of paper and cellulose in BiH. Natron was privatized by the Turkish company "Kastamonu Entegre" with an investment of over 100 million € and employs 900 people







Founded in 2005 through a joint venture Between the companies Natron d.d. Maglaj and Kastamonu Entegre (TR). The new formed Company inherited a 50-year old tradition in Paper manufacturing, based on the previous work of Natron d.d. Maglaj.

Profil		
Founded	15.04.2015	
Industry	Paper Manufacturing	
Employees	900+	









Head quartered in the United Kingdom, Excel Assemblies opend its doors in Maglaj for the manufacturing of cable harness assemblies, wire harness assembles, associated sub assemblies and sub systems.

Profile	
Founded	2014
Industry	Car/Aviation
Employees	500



#### **AGRICULTURE**

#### Incentives for agriculture:

- All forms of agricultural production
- All levels of government

#### Possibilities to enlarge agricultural capacities:

- Cold storages
- Drying storages
- Food processing facilities(salads, juices, jam and others)
- other







#### **TOURISM**

Investment potential to create tourist offers through the use of natural, cultural and historical resources:

- Cave Megara
- Uzeirbegov konak,
- Fortress
- Delibegov han
- Mountain lodge Ošve
- Co-operation with religious communitiesama
- Others









# Why Invest in Maglaj?

**Individual Approach** 

**Services of a Local Community** 

**Business Friendly Environment** 

**Satisfaction of Current Investors** 

**Geo-Location** 



#### **Contact**

#### **Municipality of Maglaj**

Address: Viteška broj 4,74250 Maglaj

Tel: +387 (0) 32 / 465-810

#### Mayor

Mr.sci. Mirsad Mahmutagic, dipl.ing.el.tehn.

Tel: +387 (0) 32 / 465-811

#### **Investors Contact**

Nermin Bešlagić & Ferhat Bradarić

Tel: +387 (0) 32 / 465-823

+387 (0) 32 / 465-821

E-mail: nermin.beslagic@maglaj.ba

Email: ferhat.bradaric@maglaj.ba





opcina@maglaj.ba



www.maglaj.ba



facebook.com/Općina-Maglaj