

## INDUSTRIAL ZONE SEJKOVACA



Cadastral parcel No.	Size in m <sup>2</sup>
CP 1464/3	1,798
CP 1464/4	1,757
CP 1464/6	2,164
CP 1464/7	2,140
<b>TOTAL</b>	<b>7,859</b>

The zone's primary assignment is production. The location is favourable for production, trade, and services.

**Size:** 123,000 m<sup>2</sup>

**Owner:** Municipality of Sanski Most and private owners

**Available infrastructure:** Power-supply, water-supply, waste disposal, telecommunication network

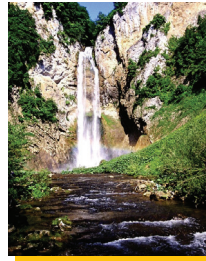
**Price by m<sup>2</sup>:** 6.08€

**Costs for a 1,000 m<sup>2</sup> structure:** (industry, production) approx. 17,000 – 43,000 BAM, pending on the number of persons employed (providing jobs for 3 or more persons makes the investor eligible for subsidies).

## INVESTOR REVIEWS

"The location of Sanski Most is excellent, the proximity of the motorway and of the European Union make it easier for our products to quickly reach the Western markets. The efficient municipal administration has expeditiously issued all the necessary documentation and building permits for our new premises.

**Elvis Horozovic, Manager of PVC stolarija Horozovic**



## CONTACTS

The Development Department of the Municipality of Sanski Most is at the investors' disposal for any further information.

Municipality of Sanski Most  
Banjalucka 3  
79260 Sanski Most  
Bosnia and Herzegovina

Phone: +387 37 685 408  
Fax: +387 37 686 010  
Email: [nacelnik@sanskimost.gov.ba](mailto:nacelnik@sanskimost.gov.ba),  
[razvoj@sanskimost.gov.ba](mailto:razvoj@sanskimost.gov.ba)  
Web: [www.sanskimost.gov.ba](http://www.sanskimost.gov.ba)



# INVEST IN SANSKI MOST

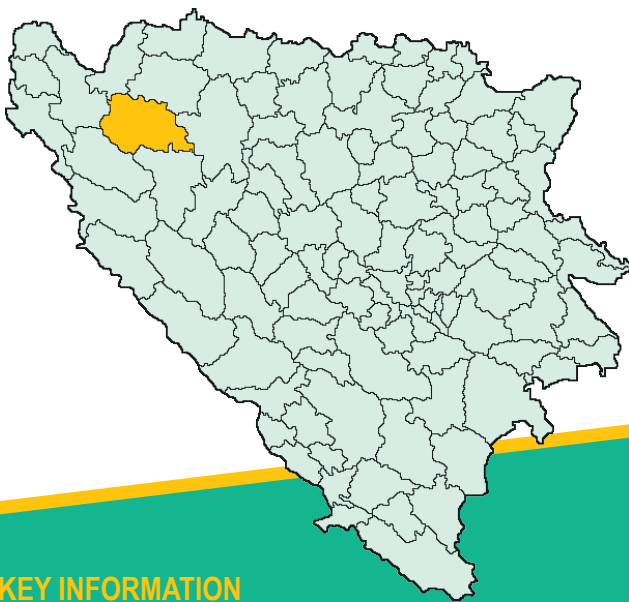
*Small Town for Big Ideas*



GROWTH-ORIENTED LOCAL DEVELOPMENT (GOLD)

This leaflet is made possible by the support of the United State Agency for International Development (USAID) and the Swedish International Development Cooperation Agency (Sida). The contents of the leaflet are sole responsibility of the Municipality of Sanski Most and do not necessarily reflect the views of USAID, Sida or United State or Swedish Governments.





## KEY INFORMATION

**Location:** South-East Europe, 65 km away from border with the European Union (Croatia)

**Size in km<sup>2</sup> /mi<sup>2</sup>:** 781/301

**Population:** 47,359

**GDP (in million €) 2013:** 482

**GDP per capita (in €) 2013:** 3,783

**Currency:** BAM

**Exchange rate (fixed to €):** 1 € = 1.95583 BAM

**VAT:** 17%

**Corporate income tax:** 10%

**Unemployment rate:** 55%

**Climate:** humid continental

**Altitude:** 158 m

**Average temperature:** summers 22 °C, winters -6 °C

**Time zone:** CET (GMT + 1 hour)

## KEY FACTS

- 572 registered businesses
- 705 registered entrepreneurs
- Export-oriented companies
- Export-import ratio 155.25%
- Industrial zone "Sejkovaca"
- Diaspora is a significant investor

## WHY INVEST IN SANSKI MOST

The Municipality of Sanski Most is one of two local communities in BiH awarded with the Business Friendly Certificate (BFC). The municipal administration is committed to the development of infrastructure, material and human resources aimed at attracting local and international investors. The municipality has:

- A strategic position and access to the European Union (EU) market of 600 million people.
- Long-standing processing industry tradition.
- Liberal foreign trade regime with many countries.
- Abundance of natural resources – land, forest, and minerals.
- Educated and motivated workforce.
- The lowest energy costs in Europe.
- Efficient municipal administration and incentives.
- Among the lowest tax rates in the region.
- Stable local currency.
- Low operational expenditures.

## FAVOURABLE BUSINESS ENVIRONMENT

- One of two municipalities in BiH awarded with the Business Friendly Certificate (BFC SEE).
- The Law on Adult Learning facilitates the market demand-based training (out of 10 FBiH Cantons, only 3 have passed this Law).
- The lowest building land prices in the Una-Sana Canton.
- Established Economic Council, which considers the matters pertaining to economy and local economic development and suggests the improvement measures.
- The price of building land is 6.08 €.



## KEY SECTORS

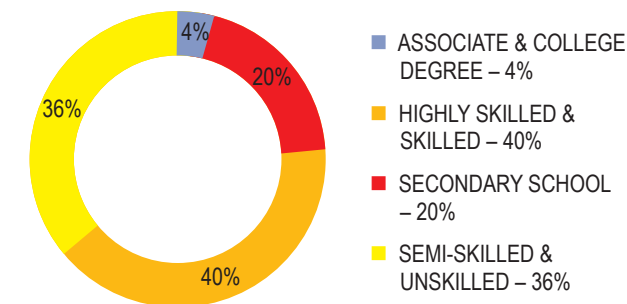
- Metal processing sector
- Agriculture and food sector
- Wood processing sector
- Tourism

## AVAILABLE WORKFORCE

In Sanski Most: 4,591

In Una-Sana Canton: 46,548

Qualification structure of the available workforce



## FINANCIAL INCENTIVES

- Pending on the number of jobs to be provided, the company building production facilities shall be exempt from payment of 70 to 100 % of the rent and costs of utilities.
- Possible deferred payment of urban construction land in six installments.
- Co-funding of development projects funded by other entities (15%).
- Exemption from payment of signage fees for production companies for the first two years of operation (and paying only 50% of the fee during the third year).