



ENERGY CONTRACTING AND RENOVATION OF OLD FACILITY'S

Project title	Energy contracting and renovation of old facility in Bosnia and Herzegovina
Sector	Energy sector , Construction industry
Location	Bosnia and Hercegovina with main offices in Aleksandrovac and Sarajevo
Location description	The main business will be located in the business zone of the municipality of Aleksandrovac-Laktaši. The location is situated in the north-western part of BiH, 25 km from the border of Croatia and EU with a 2 km far connection to the new A1 freeway and only a few km from a smaller airport in Banja Luka/Mahovljani.
Project status	Feasibility study and business plan - completed
Project description	The project proposes to the delivery energy contracting solutions but also modernization of the objects with installation of new biomass heating systems or plants. In total the project proposer has planned to build own system into 100 small objects around 100.000 m ² in total and 2 big projects around 160.000 m ² heating area within the next 2 years. The ROI for the small objects is 5 to 6 years, while the estimated ROI for the 2 bigger projects as 10 to 12 years with a predicted and estimated healthy growth of 10% each year. Energy contracting will be delivery over contract in the duration of 20 to 25 years with clear profit of 10 to 15 years after ROI. Biomass (Pellets and wood chips) are 100% domestic products. Heating, windows, isolation are 95% domestic products.
Estimated total investment cost	13 230 000 EUR
Inputs provided by local partner	211 000 EUR (land, know-how, technical documents including, feasibility study and business plan, project design and local government incentives)
Inputs required from foreign partner	13 019 000 EUR (company setup, pellets/wood chips, heating equipment and renovation materials, labour, vehicle, etc.)
Form of cooperation with foreign partner	Joint venture or Favourable loan with a 2 year grace period
Supporting information available	For additional information about this project, please contact FIPA either by e-mail: fipa@fipa.gov.ba or phone number: +387 33 278 080.